AGENDA

Potter Park Zoo Advisory Board

1301 S. Pennsylvania Avenue ~ Lansing, MI 48912 Telephone: 517.342.2776; Fax: 517.316.3894

The Board information packet is available on-line by going to www.potterparkzoo.org, selecting "About," clicking on "Zoo Advisory Board" and clicking "October 12, 2022".

POTTER PARK ZOO ADVISORY BOARD MEETING

Wednesday, October 12, 2022 6:00 PM

- 1. Call to Order
- 2. Approval of the August 10, 2022 and September 14, 2022 Meeting Minutes.
- 3. Limited Public Comment Limited to 3 minutes with no discussion
- 4. Late Items/Deletions/Consent Items
- 5. Action Items
- 6. Director's Report
 - a. Finance Report Cynthia Wagner
 - b. Admission Report- Cynthia Wagner
 - c. Director's Report Cynthia Wagner
- 7. New Business
 - a. Ticket Distribution Report
 - b. AZA Conservation and Science
- 8. Old Business
 - a. Capital Campaign Update Amy Morris
- 9. Board Comments
- 10. Limited Public Comment Limited to 3 minutes with no discussion
- 11. Upcoming Meeting
 - a. Zoo Advisory Board Meeting November 9, 2022 at 6:00 PM
- 12. Adjournment

MINUTES – INGHAM COUNTY POTTER PARK ZOO ADVISORY BOARD

1301 S. Pennsylvania Avenue, Lansing, MI, August 10, 2022

BOARD MEMBERS

PRESENT: Vice Chair Kyle Binkley Jack Kottwitz, Dr. Richard Snider, Julie Pingston, Emily

Linden, and Mary Leys

ALSO PRESENT: Cynthia Wagner, Zoo Director, Amy Morris, Executive Director Potter Park Zoological

Society

ABSENT: Chair Cheryl Bergman, Commissioner Tennis, Commissioner Trubac, Molly Korn, and

Mary Hauser

CALL TO ORDER: Meeting called to order at 6:01 p.m.

MINUTES: Moved by Julie Pingston and supported by Mary Leys to approve the minutes of the

July 13, 2022 meeting as revised, Yes-6; No-0; MOTION CARRIED.

LIMITED PUBLIC COMMENT

None

LATE ITEMS/DELETIONS/CONSENT ITEMS

None

ACTION ITEMS

Agreement with Wolverine Engineers and Surveyors

Director Wagner stated Wolverine was the third lowest bid and of the three lowest bids they had the most experience with projects similar to size and scope of the zoo asphalt project. They were also the only vendor of the three lowest bids to clearly define a timeline that met zoo operational needs and identify an arborist with extensive oak wilt knowledge to consult on the project. Oak wilt is of significant concern to the zoo and all steps to prevent it must be taken.

Moved by Julie Pingston and supported by Dr. Snider to support the Resolution to enter in an agreement with Wolverine Engineers and Surveyors for asphalt architectural and engineering services at Potter Park Zoo, Yes-6; No-0; MOTION CARRIED.

FINANCIAL REPORTS

Zoo Financial Report

Director Wagner reported from the budget/actual report the unrestricted fund balance is over \$2 million due to CIP funds not having been expended yet and also revenue outpacing expenditures in the summer which will even out in the fall. She stated non-controllable expenses had increased significantly compared to 2021 due to IT support costs,

and several months of 2021 utilities being paid in 2022 due to change in the BWL billing process.

Admission Report

Director Wagner reported admission was up for July compared to 2019, but down from 2021. She stated YTD admission was up compared to 2019 and 2021, however if school group numbers are removed from the admission totals then YTD admission is down from 2021 at the same time. She stated general admission is down 9% without school groups, but with school groups totals are up. Parking is up compared to 2021, but still down from 2019.

ZOO DIRECTOR REPORT

Major Elements Reported by Director Wagner:

BWL is working to pull a well in the park causing the large area to be closed off near the playground. There is no estimated time for completion.

An emergency water line repair was necessary at the Tiger Den to restore running water to the public bathrooms and maintenance shop.

The veterinary technician position is vacant and posted.

Stephanie Pentiuk accepted the position of Conservation Engagement Lead and starts August 14.

The AZA conference in August 29 through September 1. Many Society staff and Director Wagner will be attending.

Employee injury reports are down 46% through July 27 compared to 2021.

Elsie public library was added as a new Zoo In Your Neighborhood partner.

The baby lemur, two bintlets and red panda cub are all doing well. A public naming contest will be held for the bintlets soon.

Several exhibits are being changed and remodeled in the reptile house.

Dr. Ronan was asked to help co-author the updated version of the Guidelines for Zoo and Aquarium Veterinary Medical Programs and Veterinary Hospital.

Pat Fountain was elected to the International Rhino Keeper Association Board of Directors starting September 1, 2022.

Several exhibit changes are being discussed in animal management including closing the moat exhibits, phasing out ponies and wolves and bringing in new species like okapi.

NEW BUSINESS

Presentation - AIRS Rhino Study

Kelly Chimpen Mac Leod and Pat Fountain presented information about the black rhino research study Potter Park Zoo is participating in with over 30 other AZA facilities. The zookeepers trained the rhinos so measurements could be taken to monitor their heath in relation to their movement. Doppsee is wearing an ankle bracelet for a week which functions similar to a Fitbit tracking her movements.

Dr. Snider asked if the study includes research about the relationship between the keeper and the rhino. Ms. Leod stated that would be part of a future study and was not directly being studied as part of this project.

OLD BUSINESS

Capital Campaign Update and External Relations Subcommittee Update

Potter Park Zoological Society Executive Director reported that several major commitments are in process and the total raised is close to the 4.5-million-dollar goal.

BOARD COMMENTS

Mary Leys stated she would not be able to attend the September board meeting.

Dr. Snider requested an update on the conservation plan progress at the next board meeting.

LIMITED PUBLIC COMMENT

None

ADJOURNMENT

Meeting ended at 6:47 p.m.

MINUTES – INGHAM COUNTY POTTER PARK ZOO ADVISORY BOARD

1301 S. Pennsylvania Avenue, Lansing, MI, September 14, 2022

BOARD MEMBERS

PRESENT: Chair Cheryl Bergman, Jack Kottwitz, Commissioner Trubac, Dr. Richard Snider, and

Emily Linden

ALSO PRESENT: Cynthia Wagner, Zoo Director, Amy Morris, Executive Director Potter Park Zoological

Society

ABSENT: Vice Chair Kyle Binkley, Commissioner Tennis, Julie Pingston, Molly Korn, Mary

Leys and Mary Hauser

CALL TO ORDER: Meeting called to order at 6:03 p.m.

MINUTES: Quorum not present

LIMITED PUBLIC COMMENT

None

LATE ITEMS/DELETIONS/CONSENT ITEMS

None

ACTION ITEMS

Account Clerk Conversion from .5 FTE to 1.0 FTE - Resolution

Director Wagner explained the current part time position will become vacant soon and that there is a need to expand the position to full time. The management and coordination of the point of sale system needs to be added to the duties of this position to allow the guest experience supervisor to spend sufficient time managing merchandise, sales, and employees for the Savannah Grill and AniMall.

The board supported the updated job description and the conversion from part-time to full-time.

FINANCIAL REPORTS

Zoo Financial Report

Director Wagner reported the fund balance is at \$2,292,351 in unrestricted funds. This is the time of year when revenue is exceeding expenses so the fund balance will go down by the end of 2022. She noted that supplies are over budget, however \$100,000 is in gift shop and concessions expenses and both of those areas are also exceeding revenue.

Admission and Parking Report

Director Wagner reported parking was down for the month of August, but still up YTD compared to 2021. She also stated that annual parking pass rates would be increased in 2023, staying in line with Ingham County Parks.

Director Wagner reported admissions was down in August compared to 2021, however most of that decrease came from children under 3 which are non-paying guests so admission revenue has not been greatly impacted. Admissions YTD is up for 2022 compared to 2021. She also stated that several admission rates will increase in 2023.

ZOO DIRECTOR REPORT

Major Elements Reported by Director Wagner:

Fall hours have started.

The Health Department annual inspection at concessions yielded no violations.

The Community Mental Health event had 1034 guests attend.

Bowling for Rhinos had a very successful event that raided \$7,000 for rhino conservation.

The bintlets have made their exhibit debut outside and are doing well.

Dr. Allison Dianis has started as a joint fellow between Binder Park Zoo and Potter Park Zoo.

Sarah Foote received a five-year recognition letter for her work on the Blanding's Turtle Program.

NEW BUSINESS

AZA Annual Conference

Director Wagner reported some of the main topics from the AZA Director's meeting and conference:

- The AZA Board of Directors will be working to connect small and medium size zoos to the organization, create middle management level professional development opportunities, onboard and mentor new directors, and evaluate the AZA SAFE website.
- When referring to an animal's state of being, animal well-being will now be used rather than animal welfare.
- The top 10 accreditation safety citations:
 - Hazardous Materials Training
 - Occupational Health Program
 - o Zoonotic Disease Training
 - Dangerous Animal Procedures
 - Exhibit Service Areas
 - Perimeter Fence
 - Exhibit Security
 - Public Barriers
 - o Drill
 - Risk Management Plan

OLD BUSINESS

Capital Campaign Update

Director Amy Morris presented a capital campaign. Total funds raised in hard commitments and funds in hand is around 3.8M. There are two foundations that the zoo is waiting to hear back from that have the potential to put the total over the 4.5M goal.

BOARD COMMENTS

Dr. Jack Kottwitz stated he would not be able to attend the October board meeting.

LIMITED PUBLIC COMMENT

None

ADJOURNMENT

Meeting ended at 7:01 p.m.

POTTER PARK ZOO MONTHLY PARKING REPORT FOR MONTH AND YTD ENDING SEPTEMBER 30, 2022

| | | CURREN [*] | г монтн | | YEAR-TO-DATE | | | | |
|--------------------------------|---------------|---------------------|---------------|------------------------------|---------------|---------------|---------------|------------------------------|--|
| ADMISSION TYPE | 2019 COUNT | 2021 COUNT | 2022 COUNT | BETTER (WORSE) THAN PY | 2019 COUNT | 2021 COUNT | 2022 COUNT | BETTER (WORSE) THAN PY | |
| ANNUAL RESIDENT PASS | 1 | 0 | 1 | 1 | 279 | 91 | 216 | 125 | |
| ANNUAL NON-RESIDENT PASS | 0 | 0 | 0 | 0 | 31 | 10 | 26 | 16 | |
| PPZ MEMBER DELUXE/PREMIUM | 241 | 338 | 315 | (23) | 2,097 | 2,479 | 2,702 | 223 | |
| DAILY RESIDENT PARKING | 2,121 | 1,988 | 1,914 | (74) | 17,064 | 15,070 | 16,512 | 1,442 | |
| DAILY NON-RESIDENT PARKING | 1,953 | 2,709 | 1,793 | (916) | 20,127 | 18,714 | 17,869 | (845) | |
| EVENTS | 248 | 72 | 91 | 19 | 3,474 | 1,061 | 1,954 | 893 | |
| ANNUAL PASS RESIDENT ENTRY | 0 | 0 | 223 | 223 | 0 | 218 | 1,690 | 1,472 | |
| ANNUAL PASS NON-RESIDENT ENTRY | 0 | 0 | 6 | 6 | 0 | 6 | 33 | 27 | |
| WAIVED ANNUAL PASS | 0 | 0 | 1 | 1 | 0 | 5 | 44 | 39 | |
| OTHER (non-paying) | 830 | 309 | 26 | (283) | 11,454 | 1,755 | 874 | (881) | |
| TOTAL | 5,394 | 5,416 | 4,370 | (1,046) | 54,526 | 39,409 | 41,920 | 2,511 | |

| ADMISSION TYPE | AMOUNT |
|--------------------------|---------|
| ANNUAL RESIDENT PASS | \$32.00 |
| ANNUAL NON-RESIDENT PASS | \$42.00 |
| RESIDENT DAILY PASS | \$3.00 |
| NON-RESIDENT DAILY PASS | \$5.00 |

POTTER PARK ZOO MONTHLY ATTENDANCE REPORT FOR MONTH AND YTD SEPTEMBER 30, 2022

| | | c | URRENT I | монтн | | | | YEAR-1 | O-DATE | |
|------------------------------|--------|--------|--------------|----------------|---------------|------------------------------|---------------|---------------|---------------|------------------------------|
| ADMISSION TYPE | 2019 | 2021 | 2022 Gate | 2022 Online | 2022 Total | BETTER (WORSE) THAN PY | 2019 COUNT | 2021 COUNT | 2022 COUNT | BETTER (WORSE) THAN PY |
| GENERAL | | | | | | | | | | |
| CHILD RESIDENT | 1,471 | 2,217 | 1,073 | 16 | 1,089 | (1,128) | 22,277 | 12,682 | 10,673 | (2,009) |
| CHILD NON-RESIDENT | 0 | 1,402 | 1,164 | 98 | 1,262 | (140) | 0 | 17,604 | 14,007 | (3,597) |
| CHILDREN - UNDER 3 | 1,109 | 1,198 | 876 | 40 | 916 | (282) | 11,699 | 15,406 | 7,608 | (7,798) |
| ADULT RESIDENT | 2,020 | 2,448 | 2,568 | 34 | 2,602 | 154 | 21,697 | 22,271 | 23,049 | 778 |
| ADULT NON-RESIDENT | 1,643 | 2,399 | 2,241 | 170 | 2,411 | 12 | 17,390 | 26,569 | 25,553 | (1,016) |
| SENIOR/MILITARY RESIDENT | 303 | 451 | 365 | 4 | 369 | (82) | 2,547 | 2,692 | 3,021 | 329 |
| SENIOR/MILITARY NON-RESIDENT | 331 | 611 | 470 | 16 | 486 | (125) | 3,449 | 4,514 | 4,073 | (441) |
| GROUPS | 192 | 221 | 896 | 0 | 896 | 675 | 9,517 | 4,133 | 18,138 | 14,005 |
| SUBTOTAL | 7,069 | 10,947 | 9,653 | 378 | 10,031 | (916) | 88,576 | 105,871 | 106,122 | 251 |
| | | | | | | | | | | |
| MEMBERSHIPS/PROGRAMS | | | | | | | | | | |
| PPZ MEMBERS/RECIPROCAL | 1,623 | 1,982 | 2,055 | 21 | 2,076 | 94 | 25,097 | 16,903 | 17,409 | 506 |
| SOCIETY PROGRAMMING/EVENTS | 810 | 635 | 2,184 | 0 | 2,184 | 1,549 | 25,490 | 10,444 | 15,188 | 4,744 |
| MONDAY PROGRAM | 369 | 248 | 169 | 0 | 169 | (79) | 7,539 | 3,082 | 3,929 | 847 |
| ZIYN | 0 | 268 | 322 | 0 | 322 | 54 | 0 | 2,459 | 4,025 | 1,566 |
| OTHER (non-paying) | 3083 | 490 | 72 | 0 | 72 | (418) | 4,597 | 1,941 | 1,562 | (379) |
| SUBTOTAL | 5,885 | 3,623 | 4,802 | 21 | 4,823 | 1,200 | 62,723 | 34,829 | 42,113 | 7,284 |
| GRAND TOTAL | 12,954 | 14,570 | 14,455 | 399 | 14,854 | 284 | 151,299 | 140,700 | 148,235 | 7,535 |

| ADMISSION TYPE | DESCRIPTION |
|-------------------------------|--|
| CHILDREN RESIDENT | Children, Ingham County ages 3-16 (\$5 April - October, \$3 November-March) |
| CHILDREN NON-RESIDENT | Children, Out of Ingham County ages 3-16 (\$5 April - October, \$3 November-March) |
| CHILDREN - UNDER 3 | All Children, any county under age 3 (Free) |
| ADULT RESIDENT | Adult of Ingham County (\$7 April 1 - Oct. 31, \$4 November-March) |
| ADULT NON-RESIDENT | Adult Out of Ingham County (\$13 April 1 - Oct. 31, \$4 November-March) |
| SENIOR/MILITARY RESIDENT | Seniors/Military of Ingham County (\$5 April 1 - Oct. 31, \$4 November-March) |
| SENIOR/MILITARY NON-RESIDENT | Seniors/Military of Ingham County (\$11 April 1 - Oct. 31, \$4 November-March) |
| PPZ MEMBERS | Visitors holding membership at PPZ - one time payment |
| SPECIAL EVENTS - PPZ | Admission included in event fee |
| SPECIAL EVENTS - COUNTY | Admission included in event fee |
| RECIPROCAL ZOO MEMBERS | Reciprocal Zoo memberships (Discount varies) |
| RECIPROCAL ZOO MEMBERS (100%) | Reciprocal Zoo Members (Free admission) |
| GROUPS | 20 or more guests paying together (\$1 off per person) |
| MONDAY PROGRAM | Ingham County and City of Lansing Residents free 9-12 PM on non-holiday Mondays |
| OTHER (non-paying) | Any coupon related attendee |

POTTER PARK ZOO BALANCE SHEET - PRELIMINARY AS OF SEPTEMBER 30TH, 2022

| ASSETS | |
|--|-----------------|
| CASH | \$ 2,560,027 |
| DEPOSITORY CASH | 119,952 |
| IMPREST CASH | 8,000 |
| TAXES REC - CURRENT LEVY | 738,918 |
| TAXES REC - DELINQUENT | 20,151 |
| ESTIMATED UNCOLLECTIBLE DELINQUENT TAXES | (18,817) |
| IFT TAX RECEIVABLE | (15,546) |
| PROPERTY TAX RECEIVABLE | - |
| INTEREST RECEIVABLE | 2,931 |
| DUE FROM STATE | - |
| INVENTORY | 68,592 |
| PREPAID EXPENSES | 0 |
| ACOUNTS RECEIVABLE - OTHER | 80 |
| TOTAL ASSETS | \$ 3,484,288 |
| | |
| LIABILITIES | |
| VOUCHERS PAYABLE | - |
| DUE TO ZOOLOGICAL SOCIETY | 116,916 |
| TAX LEVY LIABILITY | 23,500 |
| SALES TAX PAYABLE | (1,314) |
| REFUND NOW | (61) |
| REFUND APPLY | (634) |
| ACCRUED PAYROLL | 52,552 |
| ACCOUNTS PAYABLE | 22,296 |
| DEFERRED REVENUE - PROPERTY TAXES | 6,356 |
| DEFERRED REVENUE - DELINQUENT TAXES | 6,383 |
| TOTAL LIABILITIES | 225,994 |
| | |
| FUND BALANCE | |
| UNSPENDABLE | 68,592 |
| UNRESTRICTED FUND BALANCE | 3,189,703 |
| | 3,258,294 |
| | , |
| TOTAL LIABILITIES AND FUND BALANCE | \$ 3,484,288 |

POTTER PARK ZOO YEAR TO DATE BUDGET/ACTUAL REPORT - PRELIMINARY FOR 9 MONTHS ENDING SEPTEMBER 30TH, 2022

| | | | SEP. | TEMBER 2022 | | BUDGET | | SEP | TEMBER 2021 |
|---|----------|-----------|------|-------------|---------|-----------|-------------|-----|---------------|
| | 20 | 22 BUDGET | | TD ACTUAL | | REMAINING | % OF BUDGET | | TD ACTUAL |
| REVENUES | | | | | | | | | |
| PROPERTY TAX | \$ | 4,150,873 | \$ | 4,028,401 | \$ | 122,472 | 97.05% | \$ | 3,230,899 |
| UNALLOCATED PORTION OF TAXES (3 MONTHS) | \$ | - | \$ | (1,007,100) | | , - | 0.00% | | (807,725) |
| ADMISSIONS | , \$ | 625,000 | \$ | 689,845 | \$ | (64,845) | 110.38% | | 726,032 |
| CONCESSIONS, GIFT SHOP, VENDING | \$ | 510,000 | \$ | 745,006 | \$ | (235,006) | 146.08% | | 699,115 |
| PARKING FEES | \$ | 185,000 | \$ | 149,065 | \$ | 35,935 | 80.58% | | 139,696 |
| INTERACTIVE SITES | \$ | 70,000 | \$ | 109,173 | \$ | (39,173) | 155.96% | | 131,582 |
| INTEREST INCOME | \$ | 40,000 | \$ | 14,452 | \$ | 25,548 | 36.13% | | 2,208 |
| | \$ \$ | (640,586) | | 87,545 | ۶ \$ | - | -13.67% | | · · |
| OTHER REVENUES | , | (040,360) | \$ | 67,545 | Ş | (728,131) | -13.07% | Ş | 80,539 |
| TOTAL REVENUES | \$ | 4,940,287 | \$ | 4,816,386 | \$ | (883,199) | 97.49% | \$ | 4,202,348 |
| EXPENDITURES | | | | | | | | | |
| PERSONNEL SERVICES | | | | | | | | | |
| Salaries & Wages - Full Time | \$ | 1,704,351 | \$ | 1,243,533 | \$ | 460,818 | 72.96% | \$ | 1,201,744 |
| Salaries & Wages - Seasonal | \$ | 565,284 | \$ | 563,959 | \$ | 1,325 | 99.77% | \$ | 523,270 |
| Benefits | \$ | 885,155 | \$ | 671,830 | \$ | 213,325 | 75.90% | \$ | 660,253 |
| Total Personnel Services | \$ | 3,154,790 | \$ | 2,479,322 | \$ | 675,468 | 78.59% | \$ | 2,385,268 |
| | | | | | | | | | |
| CONTROLLABLE EXPENDITURES | | | | | | | | | |
| Supplies | \$ | 323,000 | \$ | 400,944 | \$ | (77,944) | 124.13% | \$ | 363,880 |
| Animal Care | \$ | 302,000 | \$ | 215,997 | \$ | 86,003 | 71.52% | \$ | 219,651 |
| Purchased Services | \$ | 1,150,767 | \$ | 589,780 | \$ | 560,987 | 51.25% | \$ | 498,625 |
| Utilities - Telephone | \$ | 20,125 | \$ | 14,762 | \$ | 5,363 | 73.35% | \$ | 14,720 |
| Rentals & Leases | \$ | 2,000 | \$ | 1,693 | \$ | 307 | 84.66% | \$ | 3,746 |
| Other Expenses | \$ | 136,650 | \$ | 107,752 | \$ | 28,898 | 78.85% | \$ | 60,810 |
| Total Controllable Expenditures | \$ | 1,934,542 | \$ | 1,330,928 | \$ | 603,614 | 68.80% | \$ | 1,161,432 |
| NON-CONTROLLABLE EXPENDITURES | | | | | | | | | |
| Utilities | \$ | 235,000 | Ś | 204,339 | Ś | 30,661 | 86.95% | Ś | 143,328 |
| Insurance | \$ | 85,000 | \$ | 87,544 | \$ | (2,544) | 102.99% | | 64,309 |
| | \$ | 188,148 | | 138,173 | | 49,975 | 73.44% | | 58,345 |
| IT Support Expense | \$ \$ | - | \$ | - | \$ | | | | 38,345 |
| Other Expenses | <u> </u> | 496 | \$ | 372 | \$ | 124 | 75.05% | \$ | - |
| Total Non-Controllable Expenditures | \$ | 508,644 | \$ | 430,428 | \$ | 78,216 | 84.62% | \$ | 265,982 |
| CAPITAL OUTLAY | | | | | | | | | |
| Capital Improvements | \$ | (657,689) | \$ | 68,889 | \$ | (726,578) | -10.47% | \$ | - |
| | | | | | _ | | 07.004 | | 2 2 4 2 5 2 2 |
| TOTAL EXPENDITURES | \$ | 4,940,287 | \$ | 4,309,568 | \$ | 630,719 | 87.23% | \$ | 3,812,682 |
| TOTAL CHANGE IN FUND BALANCE | \$ | - | \$ | 506,819 | | | | \$ | 389,666 |
| FUND BALANCE AS OF 1/1/22 | | | | | | | | | |
| NON-SPENDABLE | | | \$ | 68,592 | | | | | |
| UNRESTRICTED | | | \$ | 1,593,862 | | | | | |
| | | | \$ | 1,662,454 | - | | | | |
| FUND BALANCE AS OF 9/30/2022 | | | \$ | 2,169,273 | | | | | |
| FUND BALANCE AS OF 9/30/2022 | | | | | | | | | |
| UNSPENDABLE | | | \$ | 68,592 | | | | | |
| UNRESTRICTED | | | Ś | 2,100,681 | | | | | |
| OTHEST HIGHED | | | ۲ | 2,169,273 | - | | | | |
| | | | ٠ | 2,103,273 | - | | | | |



Director's Report October 12, 2022

Staff

Autumn Carpenter has accepted the veterinary technician position and will start full time November 6, 2022.

The zoo will be holding a flu shot clinic October 11 from 9:30-11 a.m. in the Safari room. This is open to all employees and families.

The zoo's emergency response team completed their biannual range day with everyone completing the qualification for handling and shooting a shotgun. The training is led by the Ingham County Sheriff's Department.



Staff will have the opportunity to learn about the need for foster care and adoptive parents in Ingham County

on October 11, 2022 from 12-12:30 p.m. Lunch is provided for attendees by the Ennis Center for Children.

Staff injury reports are down 29% YTD compared to 2021.

A fire drill was conducted on 9/26/22.

Dan Beachnau and Rick Parker have completed the Instructor First Aid/CPR/AED and Instructor inclusion training, required through the Red Cross to teach classes on site.

Sarah Foote is attending the AZA Registrar conference the week of October 17 and Brian Fisher is attending the Zoo & Aquarium Facilities Association conference. Annie Marcum is attending the American Association of Zoo Keepers (AAZ) annual conference. Professional development opportunities have really started to pick up again.

Guest Services

A huge shout out to our gift shop and concessions team this season! Their hard work at the Savanna Grill, AniMall, and Kiosks led to the sale of 31 souvenir hot cups, 209 souvenir popcorn buckets, and just shy of 1,700 souvenir cold cups!

After a close competition, the team has spoken. Rick the Rhino will be one of two new mascots next season.



The new park and zoo rules and regulations have been approved with the effective date of Oct. 1. They can be accessed on the PPZ website or by scanning this QR-Code. QR-Codes will be posted throughout the zoo and park.





Haven't been to Potter Park in a few years, we went mid day on a Saturday and it wasn't too busy. Ended up spending the afternoon, complete with a ice cream treat and a trip to the gift shop. It was great! We'll be back next year!





A family that visited PPZ recently has been to over 30 zoos this year alone! They hope to be back soon because they want to participate in an otter meet & greet. The otters were their favorite!

Events

586 Ingham County & City of Lansing residents enjoyed free admission October 1, 2022.

Tailgate with the Animals and College Day were October 2, 2022. Nearly 100 college students came out for the tailgate. We couldn't have done it without the hard work form our incredible keepers, education team, and the volunteers.





The Society is collecting donations of candy for Fall Zootacular in the Discovery Center. Donated candy should not have sticks (lollipops) or come in straws (pixie stix).

Use this handy Halloween candy guide to make sure you're supporting brands that have committed to using sustainable palm oil in their products. For more information on the palm oil crisis, visit cmzoo.org/palmoil.



Adrian and Ashley of the events team have done a fantastic job decorating in preparation for Fall Zootacular!

Get ready for an event full of colors, costumes, candy, and more! Activities for this event are from Noon-5 p.m.



Conservation Education

Friday, September 16, the Conservation Engagement and Learning department began a new program for homeschooled children, called the Homeschool Zoo Crew. This program will run every Friday 9:45-11:45 a.m. and will alternate between two age groups (ages 5-8 and 9-12). Currently the program is capped at 16 students per session and is already nearly full for the entire fall!

Volunteer Program

We had several volunteer groups help out in the month of September, as well as our dedicated regular volunteers. There were 83 individual volunteers and 122 group volunteers who gave 994 hours of their time.

Additionally, Conservation Education Station volunteers engaged 3,665 guests by sharing our mission and conservation messages.



We are still in need of a lot of volunteer help for all 3 weekends of Fall Zootacular, please spread the word! If you or any individuals or groups you know may be interested in helping make the Fall Zootacular event a success by volunteering, reach out to Kelly Gibson, ppzvolunteer@ingham.org to sign up.

Membership

In September, 1,678 members visited the zoo. As fall settles in, visits drop a bit until October when the Fall Zootacular event takes place over 3 weekends.

There were 6,317 total members at the end of September, making up 2896 member households.

Diversity, Equity, Access and Inclusion (DEAI)

A demographic survey has been created and is now available for guests to fill out after they visit our zoo. This feedback will help us as we apply for grants and continue to evaluate our programming.

Zoo in Your Neighborhood

In September, 99 zoo passes were used and over 300 guests visited using a pass. This year has been the best thus far for zoo pass use as we continue to have record breaking numbers.

We have a new ZIYN partner, Wellspring Lutheran Services. They will be providing zoo passes to their families who foster children.

FALCONERS

Over 65 families have registered for this month's FALCONER Fall ZooTacular. Families will experience our Fall ZooTacular but in a sensory friendly environment and without large crowds. It will be held on Friday, Oct 14 from 5:30 pm - 8:00 pm.

Mariah Martinez is working with the IBIO 489 Seminar in Zoo and Aquarium Science class at Michigan State University. She is providing insight into sensory friendly events at zoos and the class is preparing projects that will contribute to a FALCONERS event in 2023

Maintenance

The asphalt project officially started September 27! Surveyors are collecting information that will help formulate the recommendations for the construction RFP.

The field evaluation of the roof on the F/P House was completed September 13. Reports and construction bid documents should be ready in November. Between the bidding process and material lead times, we are anticipating construction to start early next April.

As a safety precaution a kick was added as a secondary barrier to the rhino viewing area to prevent any falls or dropped items into the exhibit.



Doug has been working hard to give the lion exhibit viewing area a new coat of paint.



The otter exhibit pond will be winterized the week of October 17 and a few repairs will be completed. The handrail and glass along the bridge that overlooks the otter exhibit stream will also be replaced that week.

Animal Care and Research



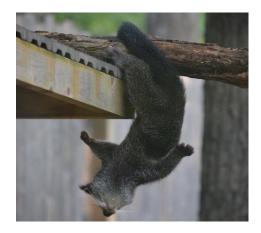
Due to the Highly Pathogenic Avian Influenza (HPAI) detected in Ingham County, the animal care team has taken several birds off exhibit until further notice. HPAI is a highly contagious virus that can be spread in various ways from flock to flock, including by wild birds, through contact with infected poultry, fecal matter, equipment, and on the clothing and shoes of caretakers.

Animal Naming Contests raised \$2685.00:

- Bongo \$545.00
- Binturong \$700.00
- Red Panda \$1,440.00

Two penguins have been added to our group, bringing the total to 10.

HPAI has affected the area again including Ingham County. Several of our bird species have been moved inside for their safety.



With temperatures changing some of our animals (birds, porcupine, tortoise, etc.) will be coming inside on cold nights and days.

The Bills and Quills exhibit will transition to a peacock exhibit the fall and winter.

One of the grey kangaroo joeys is leaving for Oglebay Zoo soon. This placement is recommended by the grey kangaroo SSP.



School of Biology & Ecology

University of Maine 5751 Murray Hall Orono, ME 04469-5751

September 12, 2022

To: Sarah Foote

RE: Grant for the Forensic Application of Stable Isotopes and Trace Elements in Determining Turtle Origin

From: Dr. Matthew Chatfield

Please find below our year-end summary report (with 6-month extension). Following this we have provided some photos related to our work with all three species of turtle, along with some anecdotes and less formal information that may be used in zoo promotional materials. We will of course acknowledge the kind support of the Potter Park Zoo Conservation Fund in any upcoming presentations or publications based on work funded by this grant.

Thank you for helping to fund our investigation into the use of stable isotopes and elemental analyses from turtle claw tip samples as a forensic tool for combatting the illegal turtle trade. Our primary goal for the 2021 and 2022 field seasons was to expand our work on sample collection in wood turtles (*Glyptemys insculpta*) to other at risk North American emydine turtles and include spotted turtles (*Clemmys guttata*) and Blanding's turtles (*Emydoidea blandingii*).

Over the past year and a half, we have focused our efforts on building a network and obtaining samples from wood, spotted and Blanding's turtle claw tips from our State colleagues from sites throughout Maine, as well as from biologists at other sites throughout their range. In parallel we sought samples from a variety of zoos and wildlife centers since we seek to differentiate wild-caught (i.e., illegal) elemental and isotopic profiles from those of captive-born (i.e., legal) turtles (see project goals 1 and 2 from our proposal). The Potter Park Zoo Conservation Fund awarded us \$1,500 toward the cost of running samples from spotted and Blanding's turtles at the University of Arkansas Stable Isotope Lab where each sample is analyzed for its isotopic composition by continuous flow methods and trace elements using a laser ablation system.

Project goals:

- 1. Establish if wild caught turtles can be differentiated from captive raised turtles based on their isotopic profiles.
- 2. Establish if wild caught turtles can be differentiated from captive raised turtles based on their elemental profiles.
- 3. Determine the extent to which these profiles are applicable to each species and consistent across species.

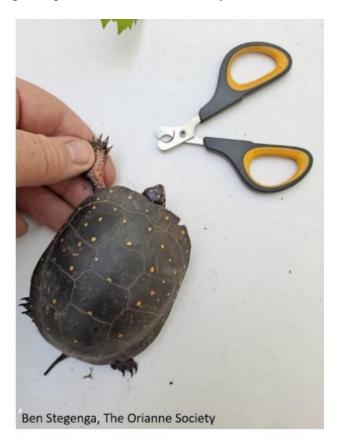
Progress to date:

- We developed a network of 30 different organizations, which included researchers and practitioners from government agencies, zoos, rehabilitation centers, and universities. These partners contributed 289 Wood Turtle samples (in addition to the 171 samples from our own study sites), 309 Spotted Turtle samples, and 109 Blanding's Turtle samples. In total, these samples represent over 400 individuals from captive collections and wild populations. Besides funding this important work, we are further grateful to Potter Park Zoo for sending us samples from the wood turtle (n=1), spotted turtles (n=2), and Blanding's turtles (n=2) in your collection.
- All funds awarded by PPZ have been spent out. The final batches of samples from all three species have recently been shipped to the University of Arkansas, and PPZ funds earmarked for running spotted and Blanding's turtles were transferred to the UA Lab account in August of 2022 to cover the cost of their upcoming sample run.
- The first manuscript (based on wood turtle samples only) on the underlying methodology is currently in prep and will submitted next month to the open access journal Biology, Special Issue: Applications of Stable Isotope Analyses in Ecology as an initial proof of concept paper.

Although delays caused by the pandemic, staffing, and insufficient funding have substantially slowed our work, we are very excited by our findings to-date from analyses of wood turtle samples. These findings suggest that, for wood turtles at least, project goals 1 & 2 will be met. Our work over the coming months will focus on verifying these results and presenting them to the larger scientific and conservation communities. Our examination of results across species (project goal 3) should occur in early 2023. We are extremely grateful to the many organizations that have partnered with us in this effort, allowing us to get to this point. There is still a great deal of work to do and funding for this project remains a challenge.

Project photos:

The photos below were taken by our new partners at The Orianne Society. This reptile conservation organization has an ongoing mark-recapture study of spotted turtles in the southern part of their range. They generously sent us 46 samples (representing 23 individuals) from their study population. The first photo was used in an Instagram post enthusiastically announcing their participation in the element study.







One of the coolest things that happens in a collaborative project like this one, with so many organizational partners, is when someone contacts you unsolicited looking for help but also presenting you with an opportunity, such as this one to test nails from a surrendered Blanding's turtle (complements of the John Ball Zoo). While we may not have been able to help them determine origin at the time of the request, samples like these will be an enormous help as test cases for the algorithms we hope to develop.

Hi Cheryl,

This individual is a male of unknown age but was taken from the wild 6 years ago in Michigan. We are doing diagnostic testing and have gotten permission to re-release him pending results. I've clipped his nails and can send if they are useful to you.

Thanks,

Laura







The Element Study Team



Dr. Matthew Chatfield, University of Maine



Dr. Cheryl Frederick, Center for Wildlife Studies



Dr. Jack Hopkins, Center for Wildlife Studies



Derek Yorks, Maine Inland Fisheries and Wildlife

| | Ticket Distribution - YTD 467 | | | | | | | | | | | |
|-------------|--------------------------------------|---------|------------------------|-----------------------------|------------|------------------|-------------------|------------|-------------|-------------------|--|--|
| Date Sent | Name/Organization | Contact | Phone Number/ Email | Event | Tax ID# | Number of Passes | Location | Event Date | Date Issued | Pass #'s | | |
| | | | | 2022 We Walk | | | | | | | | |
| | We Walk the Line - | | | the Line Golf | | | | | | | | |
| | The Connor Shea | | | Outing and | | | | | | | | |
| 5/18/2022 | 2 Memorial Fund | | | Silent Auction | 87-2908339 | 4 | Brighton, MI | 9/30/2022 | 5/17/2022 | 22-01 thru 22-04 | | |
| | Constant to does | | | Grand Ledge | | | | | | | | |
| E /10 /2022 | Grand Ledge 2 Wrestling Club | | | Wrestling Golf Outing | 38-3142792 | 4 | Grand Lodge MI | 6/18/2022 | E /17 /2022 | 22-05 thru 22-08 | | |
| 3/10/2022 | virestinig Club | | | St. Joseph | 36-3142/92 | 4 | Grand Ledge, MI | 0/10/2022 | 3/17/2022 | 22-03 tillu 22-06 | | |
| | | | | Catholic | | | | | | | | |
| | | | | School and | | | | | | | | |
| | | | | Parish 17th | | | | | | | | |
| | St. Joseph Catholic | | | Annual Golf | | | | | | | | |
| 5/18/2022 | 2 School | | | Outing | 38-1359737 | 4 | Howell, MI | 6/18/2022 | 5/17/2022 | 22-09 thru 22-12 | | |
| | Ol B. Lills | | | | | | | | | | | |
| E /10 /2022 | Okemos Public Montessori at Central | | | Flash Dash | 45-0594241 | 4 | Okemos, MI | 6/6/2022 | E /17 /2022 | 22-13 thru 22-16 | | |
| 3/ 10/ 2022 | 2 Montesson at Central | | | 6th Annual | 43-0334241 | 7 | OKEIIIOS, IVII | 0/0/2022 | 3/17/2022 | 22-13 1110 22-10 | | |
| | | | | Ken | | | | | | | | |
| | | | | Dieterman | | | | | | | | |
| | The Ken Dieterman | | | Memorial | | | | | | | | |
| 5/18/2022 | 2 Foundation | | | Outing | 83-1991178 | 4 | Comstock Park, MI | 7/21/2022 | 5/17/2022 | 22-17 thru 22-20 | | |
| | The Child Advocacy | | | | | | | | | | | |
| - / / | Center of Lapeer | | | Cheers for | | | | - /- / | _ / / | | | |
| 5/18/2022 | Delta Center | | | Children Carnival & | 32-0262892 | 4 | Lapeer, MI | 6/3/2022 | 5/1//2022 | 22-21 thru 22-24 | | |
| 5/18/2023 | Elementary School | | | Silent Auction | 38-6001146 | 4 | Lansing, MI | 6/3/2022 | 5/17/2022 | 22-25 thru 22-28 | | |
| 3/10/2022 | Elementary sensor | | | Cherry Creek | 30 0001140 | | Lansing, ivii | 0/3/2022 | 3/11/2022 | 22 23 1114 22 20 | | |
| | | | | Charity Golf | | | | | | | | |
| 5/18/2022 | Love Indeed Inc. | | | Outing | 47-4838914 | 6 | Haslett, MI | 6/4/2022 | 5/17/2022 | 22-29 thru 22-34 | | |
| | | | | Highfields | | | | | | | | |
| | | | | 42nd Annual | | | | | | | | |
| - / / | | | | Golf Outing | | | | - / - / | _ / / | | | |
| 5/18/2022 | 2 Highfields Cristo Rev | | | Silent Auction Golf Fore | 38-6099698 | 4 | Onondaga, MI | 6/6/2022 | 5/1//2022 | 22-35 thru 22-38 | | |
| 5/18/2023 | 2 Community Center | | | Giving | 38-1779460 | 6 | Lansing, MI | 6/23/2022 | 5/17/2022 | 22-39 thru 22-44 | | |
| 3/ 10/ 2022 | L Community Center | 1 | | Shiawassee | 30-1773400 | 0 | Larising, Wil | 0/23/2022 | 3/11/2022 | 22-33 tillu 22-44 | | |
| | American Cancer | | | County Relay | | | | | | | | |
| 5/18/2022 | Society/Relay For Life | | | For Life | 13-1788491 | 4 | Corunna, MI | 6/25/2022 | 5/17/2022 | 22-45 thru 22-48 | | |
| | Harley Beatty Family | | | 20th Annual | | | | | | | | |
| | supporting | | | Harley Beatty | | | | | | | | |
| - 4: - 4- | Impression 5 Science | | | Charity Golf | | | | | | | | |
| 5/18/2022 | Center | l | | Outing | 23-7200548 | 4 | Holt, Mi | 7/30/2022 | 5/17/2022 | 22-49 thru 22-52 | | |

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| Date Sent | Name/Organization | Contact | Email | Event | Tax ID# | of Passes | Location | Event Date | Date Issued | Pass #'s |
| | Saline Area Social | | | SASS Annual | | | | | | |
| 5/18/2022 | Service | | | Fundraiser | 23-7134646 | 6 | Saline, MI | 7/19/2022 | 5/17/2022 | 22-53 thru 22-58 |
| | | | | 14th Annual | | | | | | |
| | | | | Wendy | | | | | | |
| | | | | Hotrum | | | | | | |
| | West Michigan | | | Memorial Golf | | | | | | |
| 5/18/2022 | Cancer Center | | | Outing | 38-3061574 | 4 | Kalamazoo, MI | 7/9/2022 | 5/17/2022 | 22-59 thru 22-62 |
| | | | | National | | | | | | |
| | | | | Federation of | | | | | | |
| | | | | the Blind of | | | | | | |
| | National Federation | | | Michigan 1st | | | | | | |
| | of the Blind of | | | Annual Golf | | | | | | |
| 5/18/2022 | 2 Michigan | | | Outing | 51-0136079 | 6 | Lansing, MI | 7/23/2022 | 5/17/2022 | 22-63 thru 22-68 |
| | | | | YMCA of | | | | 1,10,100 | 5/2:/2522 | |
| | | | | Greater Flint's | | | | | | |
| | | | | Annual | | | | | | |
| | | | | Fundraising | | | | | | |
| 5/18/2022 | YMCA of Greater Flint | | | Gala | 38-1358056 | 6 | Flint, MI | 8/27/2022 | 5/17/2022 | 22-69 thru 22-74 |
| 3, 13, 131 | | | | St. Agnes | 00 100000 | | | 3/2//2022 | 3/2//2022 | 22 03 0 0 22 7 . |
| 5/18/2022 | St. Agnes Church | | | FunFest | 23-7375133 | 4 | Fowlerville, Mi | 8/21/2022 | 5/17/2022 | 22-75 thru 22-78 |
| 3, 10, 2022 | Shiawassee Regional | | | 61st Annual | 23 7373133 | ' | r owier vine, ivii | 0/21/2022 | 3/11/2022 | 22 73 111 11 22 70 |
| | Chamber of | | | Golf Classic | | | | | | |
| 5/18/2022 | Commerce | | | 2022 | 38-0901196 | 4 | Owosso, MI | 9/13/2022 | 5/17/2022 | 22-79 thru 22-82 |
| 3, 10, 2022 | | | | Lapeer WIC | 30 0301130 | ' | 0 W 0 3 3 0 , W 11 | 3/13/2022 | 3/11/2022 | 22 73 1111 22 02 |
| | | | | Annual | | | | | | |
| | | | | Breastfeeding | | | | | | |
| | Lapeer County Health | | | Awareness | | | | | | |
| 5/18/2022 | Dept. WIC | | | Celebration | 38-6005780 | 4 | Lapeer, MI | 8/1/2022 | 5/17/2022 | 22-83 thru 22-86 |
| 3/ 10/ 2022 | Dept. Wie | | | Annual | 30 0003700 | | Eupeer, ivii | 0/1/2022 | 3/11/2022 | 22 03 111 0 22 00 |
| | CEI Community | | | Consumer | | | | | | |
| 5/18/2022 | Mental Health | | | Pinic | 38-6337733 | 6 | Lansing, MI | 8/5/2022 | 5/17/2022 | 22-87 thru 22-92 |
| 3/ 10/ 2022 | - Wichted Fredicti | | | Outing for | 30 0337733 | | Larising, ivii | 0/3/2022 | 3/11/2022 | 22 07 1110 22 32 |
| 5/25/2022 | Holden House | | | Holden House | | 14 | Lansing, MI | 6/1/2022 | 5/24/2022 | 22-93 thru 22-106 |
| 3/23/2022 | Greater Lansing | | | Holden House | | 17 | Larising, ivii | 0/1/2022 | 3/24/2022 | 22 33 1110 22 100 |
| | Convention & Visitors | | | Free Press | | | | | | |
| 5/25/2022 | | | | Prize Package | | 4 | Lansing, MI | 6/1/2022 | 5/24/2022 | 22-107 thru 22-110 |
| | Ele's Place | | | Ele's Race 5K | 38-2976751 | 10 | | 7/23/2022 | | 22-107 thru 22-110 |
| 5/25/2022 | Ele S Place | | | Ele S Race SK | 38-29/0/31 | 10 | Lansing, MI | 7/23/2022 | 5/24/2022 | 22-111 tillu 22-120 |
| E /2E /2022 | Arts in Motion Studio | | | Chair Affair | 30-0727293 | 4 | Grand Rapids, Mi | 11/5/2022 | E /24 /2022 | 22-121 thru 22-124 |
| 3/23/2022 | Greater Lansing Food | | | Empty Plate | 30-0727293 | 4 | Grafiu Napius,ivii | 11/5/2022 | 5/24/2022 | 22-121 UIIU 22-124 |
| 6/7/2022 | | | | 2023 | | 6 | Path MI | F /42 /2022 | 6/7/2022 | 22 125 +b 22 120 |
| 6/7/2022 | Dansville Schools | | | 2023 | - | 6 | Bath,MI | 5/12/2023 | 0///2022 | 22-125 thru 22-130 |
| | | | | Annual Ding | | | | | | |
| C /7 /2022 | Education | | | Annual Dinner | 20 6001500 | _ | Donovillo A4: | 14 /42 /2022 | C /7 /2022 | 22 424 +b 22 420 |
| 6///2022 | Foundation | | | and Auction | 38-6001598 | 6 | Dansville, Mi | 11/12/2022 | 6///2022 | 22-131 thru 22-136 |

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| Date Sent | Name/Organization | Contact | Email | Event | Tax ID# | of Passes | Location | Event Date | Date Issued | Pass #'s |
| | 1 | | | 4th Annual | | | | | | |
| | The Champion | | | Gala | | | | | | |
| 6/7/2022 | Project | | | Fundraiser | 83-2328325 | 4 | Holt, Mi | 10/7/2022 | 6/7/2022 | 22-137 thru 22-140 |
| | | | | | | | | | | |
| | MSU Department of | | | 6th Annual | | | | | | |
| | Pediatrics and | | | Autism | | | | | | |
| 6/7/2022 | Human Development | | | Conference | 38-6005984 | 4 | East Lansing, MI | 7/28/2022 | 6/7/2022 | 22-141 thru 22-144 |
| | | | | 6th Annual | | | _ | | | |
| | | | | MDHHS-OIG | | | | | | |
| | Caring About | | | Charity Golf | | | | | | |
| 06/07/2022 | Kids,Inc. (CAK) | | | Scramble | 38-3177440 | 6 | Lansing, MI | 8/5/2022 | 6/7/2022 | 22-145 thru 22-150 |
| | Heart to Heart | | | | | | | | | |
| 6/7/2022 | Hospice Foundation | | | Silent Auction | 37-1541320 | 4 | Flint, MI | 9/7/2022 | 6/7/2022 | 22-151 thru 22-154 |
| | | | | Rob | | | | | | |
| | | | | Donaldson | | | | | | |
| | | | | Memorial | | | | | | |
| 6/7/2022 | Special Days Camp | | | Bowl | 38-2369894 | 4 | Dimondale,MI | 6/25/2022 | 6/7/2022 | 22-155 thru 22-158 |
| | Circle Rocking S | | | Blessing of the | | | | | | |
| 6/7/2022 | Children's Farm | | | Animals | 38-3346106 | 6 | Free Soil, MI | 9/18/2022 | 6/7/2022 | 22-159 thru 22-164 |
| | | | | The Fledge | | | | | | |
| 6/21/2022 | The Fledge | | | Science Fair | 83-1612275 | 4 | Lansing, MI | 8/27/2022 | 6/21/2022 | 22-165 thru 22-168 |
| | Anchor Bay School | | | | | | | | | |
| | District Music | | | Anchor Bay | | | | | | |
| 6/21/2022 | Program | | | Legacy | 46-0519345 | 4 | New Baltimore, MI | 11/12/2022 | 6/21/2022 | 22-169 thru 22-172 |
| | | | | Most Holy | | | | | | |
| | | | | Trinity School | | | | | | |
| | | | | Annual Dinner | | | | | | |
| | Most Holy Trinity | | | Raffle and | | | | | | |
| 6/21/2022 | | | | Fundraiser | 38-1359522 | 4 | Fowler, MI | 11/5/2022 | 6/21/2022 | 22-173 thru 22-176 |
| | Cascades Humane | | | Unleash Your | | | | | | |
| 6/21/2022 | · · · · · · · · · · · · · · · · · · · | | | Heart Gala | 38-1781494 | 4 | Jackson, Mi | 9/16/2022 | 6/21/2022 | 22-177 thru 22-180 |
| | United Way of | | | | | | | | | |
| | Gratiot & Isabella | | | | | | | | | |
| 6/21/2022 | Countries | | | Golf United | 39-1957175 | 6 | Mt. Pleasant, MI | 8/4/2022 | 6/21/2022 | 22-181 thru 22-186 |
| | | | | Bids 'N' Stuff | | | | | | |
| | | | | Annual | | | | | | |
| | Kids N Stuff | | | Auction: | | | | | | |
| 6/28/2022 | Children's Museum | | | Roaring 20s | 38-3580496 | 4 | Albion,MI | 9/10/2022 | 6/28/2022 | 22-187 thru 22-190 |
| | | | | Sacred Heart | | | | | | |
| | | | | Annual Golf | | | | | | |
| 6/28/2022 | Sacred Heart School | | | Outing | | 6 | Hudson, MI | 7/9/2022 | 6/28/2022 | 22-191 thru 22-196 |
| | | | | East Jackson | | | | | | |
| | East Jackson Band | | | Band Booster | | | | 1 | | |
| 7/5/2022 | Boosters | | | Cash Bash | 47-4390196 | 4 | Jackson, Mi | 8/6/2022 | 7/5/2022 | 22-197 thru 22-200 |

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| Date Sent | Name/Organization | Contact | Email | Event | Tax ID# | of Passes | Location | Event Date | Date Issued | Pass #'s |
| | Mother and Earth | | | Mother and | | | | | | |
| | Baby Boutique and | | | Earth Family | | | | | | |
| 7/12/2022 | Toy Shoppe | | | Festival | | 35 | Lansing, MI | 8/6/2022 | 7/12/2022 | 22-201 thru 22-235 |
| | | | | | | | | | | 22-236 thru 22- |
| | | | | | | | | | | 239(received email |
| | | | | | | | | | | they did not receive |
| | | | | | | | | | | the passes addition 4 |
| | | | | | | | | | | sent per Cindy's OK |
| | Child and Family | | | Red Nose | | | | | | 22-266 thru 22- |
| 7/12/2022 | Charities | | | Ruckus | 38-2118108 | 4 | Lansing, MI | 12/2/2022 | 7/12/2022 | 269(07/26/2022) |
| | | | | | | | _ | | | |
| | | | | MALS | | | | | | |
| | | | | Foundation | | | | | | |
| | | | | 2nd Annual | | | | | | |
| | | | | Golf Scramble | | | | | | |
| 7/12/2022 | MALS Foundation | | | for Melanoma | 87-1801845 | 4 | Waterford,MI | 10/8/2022 | 7/12/2022 | 22-240 thru 22-243 |
| | | | | 2022 Ingham | | | | | | |
| | Ingham Intermediate | | | Academy | | | | | | |
| 7/12/2022 | School District | | | Garden Gala | 38-173-7701 | 6 | Lansing, MI | 7/28/2022 | 7/12/2022 | 22-244 thru 22-249 |
| | | | | Mission | | | U, | | | |
| | Hope Lutheran | | | Dinner | | | | | | |
| 7/19/2022 | | | | Auction | 38-1807760 | 4 | Warren, MI | 9/25/2022 | 7/19/2022 | 22-250 thru 22-253 |
| , -, - | Kentwood Parks and | | | The Vibe - | | | , | -, -, - | , , , , | |
| 7/19/2022 | Recreation | | | Silent Auction | | 4 | Kentwood, MI | 9/8/2022 | 7/19/2022 | 22-254 thru 22-257 |
| · · · | | | | Dawn Farm | | | , | | | |
| 7/26/2022 | Dawn Farm | | | Jamboree | 23-7318277 | 4 | Ypsilanti, MI | 9/11/2022 | 7/26/2022 | 22-258 thru 22-261 |
| | | | | | | | | | | |
| | | | | Shaarey Zedek | | | | | | |
| | | | | Sisterhood | | | | | | |
| | Congregation | | | First Annual | | | | | | |
| | Shaarey Zedek | | | Online | | | | | | |
| 7/26/2022 | Sisterhood | | | Auction | 38-1678821 | 4 | East Lansing, MI | 10/1/2022 | 7/26/2022 | 22-262 thru 22-265 |
| | | | | 30th Birthday | | | _ | | | |
| | | | | Celebration | | | | | | |
| | Williamston Area | | | Dinner & | | | | | | |
| 8/2/2022 | Senior Center | | | Silent Auction | 38-3201966 | 4 | Williamston, Mi | 10/6/2022 | 8/2/2022 | 22-266 thru 22-269 |
| | Outreach Christian | | | | | | | | | |
| 8/16/2022 | Church | | | Silent Auction | 45-0492010 | 4 | Lake Odessa, MI | 9/25/2022 | 8/16/2022 | 22-270 thru 22-273 |
| | Alzheimer's | | | Walk to End | | | | | | |
| 8/16/2022 | Association | | | Alz | 13-3039601 | 6 | Okemos, MI | 10/2/2022 | 8/16/2022 | 22-274 thru 22-279 |
| | | | | Holiday | | | | | | |
| | Garfield Cooperative | 1 | | Concert and | | | | | | |
| 8/16/2022 | · · | | | Silent Auction | 38-2087707 | 4 | Livona, MI | 12/9/2022 | 8/16/2022 | 22-280 thru 22-283 |
| | | | | Dairy | | | | | | |
| | | 1 | | Discovery | | | | | | |
| 8/16/2022 | Dairy Discovery | | | Auction | 82-3766300 | 4 | Alto, MI | 10/18/2022 | 8/16/2022 | 22-284 thru 22-287 |

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| Date Sent | Name/Organization | Contact | Email | Event | Tax ID# | of Passes | Location | Event Date | Date Issued | Pass #'s |
| | | | | CPCAN's | | | | | | |
| | Council for the | | | Spooktacular | | | | | | |
| | Prevention of Child | | | Family Fun | | | | | | |
| 8/16/2022 | Abuse and Neglect | | | Run and 5K | 38-2331754 | 4 | Jackson, Mi | 10/15/2022 | 8/16/2022 | 22-288 thru 22-291 |
| | | | | Annual | | | | | | |
| | St. Matthew | | | Benefit | | | | | | |
| 8/16/2022 | Lutheran School | | | Auction | 38-6008169 | 4 | Westland, MI | 10/1/2022 | 8/16/2022 | 22-292 thru 22-295 |
| · · · | Michigan Historic | | | 2022 Fall | | | , | | | |
| | Preservation | | | Benefit | | | | | | |
| 8/16/2022 | | | | Auction | 38-2878515 | 4 | Lansing, MI | 10/7/2022 | 8/16/2022 | 22-296 thru 22-299 |
| 5, 25, 252 | | | | 10 Year | | | | ==,:,==== | 5, 25, 2522 | |
| | | | | Anniversary | | | | | | |
| | | | | Benefit Dinner | | | | | | |
| | Forster Woods Adult | | | & Silent | | | | | | |
| 8/23/2022 | Day Center | | | Auction | 45-4844675 | 4 | Williamston,Mi | 9/23/2022 | 8/23/2022 | 22-300 thru 22-303 |
| 0/23/2022 | Day center | | | 7th Annual | 45-4644073 | 7 | vviiilaitiscoti,ivii | 3/23/2022 | 0/23/2022 | 22-300 till a 22-303 |
| | | | | Howell | | | | | | |
| | Howell High School | | | AFJROTC Golf | | | | | | |
| 0/22/2022 | _ | | | Outing | F1 0149204 | 4 | Howell, MI | 0/17/2022 | 0/22/2022 | 22 204 +6=== 22 207 |
| 8/23/2022 | AFJROTC | | | Auction for | 51-0148294 | 4 | Howell, MI | 9/17/2022 | 8/23/2022 | 22-304 thru 22-307 |
| | | | | | | | | | | |
| | | | | Advocacy: A | | | | | | |
| 0 /00 /000 | | | | Night to End | | | | 0 /45 /0000 | 0/00/0000 | 22 222 1 22 244 |
| 8/23/2022 | Small Talk CAC | | | Child Abuse | 32-0441060 | 4 | Lansing, MI | 9/15/2022 | 8/23/2022 | 22-308 thru 22-311 |
| | | | | Rainbow | | | | | | |
| | | | | Homes Silent | | | | | | |
| 8/23/2022 | Rainbow Homes | | | Auction | 38-3457782 | 4 | Holt, Mi | 4/22/2023 | 8/23/2022 | 22-312 thru 22-315 |
| | | | | Fundraiser | | | | | | |
| | Three Fires | | | playground | | | | | | |
| 8/23/2022 | Elementary PTO | | | equipment | 45-3575903 | 4 | Howell, MI | 4/21/2023 | 8/23/2022 | 22-316 thru 22-319 |
| | | | | Fall Harvest | | | | | | |
| | | | | Fest To | | | | | | |
| | | | | Benefit St. | | | | | | |
| 9/11/2022 | St Louis Center | | | Louis Center | 38-6038121 | 4 | Chelsea, MI | 9/25/2022 | 9/11/2022 | 22-320 thru 22-323 |
| | | | | 2022 | | | | | | |
| | Todd Martin Youth | | | Champions | | | | | | |
| 9/11/2022 | Leadership | | | Weekend | 81-0583592 | 4 | Lansing, MI | 10/14/2022 | 9/11/2022 | 22-324 thru 22-327 |
| | | | | November | | | | | | |
| | Randolph Elementary | | | Calender | | | | | | |
| 9/11/2022 | School | | | Raffle | 38-2376317 | 4 | Livona, MI | 11/1/2022 | 9/11/2022 | 22-328 thru 22-331 |
| . , | | | | Life is Good | | | , | , | . , ,== | |
| 9/11/2022 | Pregnancy Help Clinic | | | Gala | 38-2091946 | 4 | Brighton, MI | 11/5/2022 | 9/11/2022 | 22-332 thru 22-335 |
| 5, 11, 2022 | | | | A Night to | 22 200 20 .0 | <u> </u> | | 11,5,2022 | 5, 22, 2022 | |
| 9/11/2022 | Five Points of Hope | | | Remember | 33-1215395 | 4 | Milford, MI | 11/4/2022 | 9/11/2022 | 22-336 thru 22-339 |
| 31 111 2022 | e i omis oi riope | | | Strikes for | 55 1215555 | | iora, ivii | 11/7/2022 | 3,11,2022 | 550 till 4 22 555 |
| | Delivering Hope for | | | Tykes Bowling | | | | | | |
| 9/13/2022 | - ' | | | Fundraiser | 47-2286729 | 4 | Fonton MI | 11/11/2022 | 0/12/2022 | 22 240 thru 22 242 |
| 9/13/2022 | rius . | | | runuraiser | 4/-2280/29 | 4 | Fenton, MI | 11/11/2022 | 9/13/2022 | 22-340 thru 22-343 |

| | | | Phone Number/ | | | Number | | | | |
|-----------|-----------------------|---------|---------------|------------------|------------|-----------|--------------------|-------------------|-------------|--------------------|
| Date Sent | Name/Organization | Contact | Email | Event | Tax ID# | of Passes | Location | Event Date | Date Issued | Pass #'s |
| | | | | 29th Annual | | | | | | |
| | | | | Holiday | | | | | | |
| 9/13/2022 | The Arc Livingston | | | Fashion Show | 38-1981175 | 4 | Brighton, MI | 11/17/2022 | 9/13/2022 | 22-344 thru 22-347 |
| | National Kidney | | | | | | | | | |
| | Foundation of | | | Kidney Ball | | | | | | |
| 9/13/2022 | Michigan | | | 2022 | 38-1559941 | 6 | Ann Arbor, MI | 11/19/2022 | 9/13/2022 | 22-348 thru 22-353 |
| | Okemos High School | | | Raffle | | | | | | |
| 9/13/2022 | Drama Boosters | | | Calender | 81-4707492 | 4 | Okemos, MI | 2/25/2023 | 9/13/2022 | 22-354 thru 22-357 |
| | | | | Unchained | | | | | | |
| 9/20/2022 | Bark Nation | | | Raffle | 46-1987120 | 4 | Ferndale,MI | 12/17/2022 | 9/20/2022 | 22-358 thru 22-361 |
| | | | | Fall Festival | | | | | | |
| | St. Mary Catholic | | | Glow Party | | | | | | |
| 9/20/2022 | School, Pinckney -PTC | | | Trivia Night | 38-1359738 | 4 | Pinckney, MI | 09/24/22,10/07/22 | 9/20/2022 | 22-362 thru 22-365 |
| 9/20/2022 | Renaissance Players | | | Silent Auction | | 4 | Novi, MI | 10/29/2022 | 9/20/2022 | 22-366 thru 22-369 |
| | | | | Fall Festival & | | | | | | |
| 9/20/2022 | Concord PTO | | | Silent Auction | 27-0798278 | 4 | Concord, MI | 10/29/2022 | 9/20/2022 | 22-370 thru 22-373 |
| | | | | Hawkins | | | | | | |
| | | | | Elementary | | | | | | |
| | Hawkins Elementary | | | School Color | | | | | | |
| 9/20/2022 | School PTO | | | Run | 93-1466256 | 4 | Brighton, MI | 9/28/2022 | 9/20/2022 | 22-374 thru 22-377 |
| | Motherly | | | Annual Silent | | | | | | |
| 9/20/2022 | Intercession | | | Auction | 38-3571422 | 4 | Flint, MI | 11/12/2022 | 9/20/2022 | 22-378 thru 22-381 |
| | Manistee Catholic | | | | | | | | | |
| 9/27/2022 | Central School | | | HARVEST | 38-1719100 | 4 | South Manistee, MI | 11/5/2022 | 9/27/2022 | 22-382 thru 22-385 |
| | DeWitt Elementary | | | | | | | | | |
| | Parent Teacher | | | Denim & | | | | | | |
| 9/27/2022 | Association | | | Diamonds | 38-2618924 | 4 | DeWitt, MI | 11/5/2022 | 9/27/2022 | 22-386 thru 22-389 |
| | Red Cedar Family | | | Fall Carnival | | | | | | |
| 9/27/2022 | 2 Council | | | Fundraiser | 87-3309105 | 4 | East Lansing, MI | 10/21/2022 | 9/27/2022 | 22-390 thru 22-393 |
| | | | | Relay for Life - | | | | | | |
| | American Cancer | | | Live Purse | | | | | | |
| 9/27/2022 | Society | | | Auction | 13-1788491 | 4 | Manistee, MI | 11/5/2022 | 9/27/2022 | 22-394 thru 22-397 |
| | | | | | | | | | | |
| | Cristo Rey | | | Healthy | | | | | | |
| 9/27/2022 | 2 Community Center | | | Families Event | | 48 | Lansing, MI | 9/28/2022 | 9/27/2022 | 22-398 thru 22-445 |
| | | | | Greyhound | | | | | | |
| | Eaton Rapids Choral | | | Cabaret 2022 | | | | | | |
| | 2 Boosters | | | Silent Auction | 38-3565997 | 4 | Eaton Rapids,MI | 10/22/2022 | 10/4/2022 | 22-446 thru 22-449 |
| 10/4/2022 | EVE Inc | | | An EVEing Out | 38-2211520 | 4 | Lansing, MI | 10/26/2022 | 10/4/2022 | 22-450 thru 22-453 |
| | | | | 37th Annual | | | | | | |
| | Tri-County Office on | | | Dinner & | | | | | | |
| 10/4/2022 | Aging | | | Auction | | 6 | Lansing, MI | 11/16/2022 | 10/4/2022 | 22-454 thru 22-459 |

| | | | Phone Number/ | | | Number | | | | |
|-----------|-------------------|---------|---------------|----------------|------------|-----------|--------------|------------|-------------|--------------------|
| Date Sent | Name/Organization | Contact | Email | Event | Tax ID# | of Passes | Location | Event Date | Date Issued | Pass #'s |
| | | | | Cornerstone | | | | | | |
| | | | | Christian | | | | | | |
| | | | | School Trunk | | | | | | |
| | | | | or Treat | | | | | | |
| | Cornerstone | | | Community | | | | | | |
| 10/4/2022 | Christian School | | | Event | 38-2841147 | 4 | Brighton, MI | 10/29/2022 | 10/4/2022 | 22-460 thru 22-463 |
| | | | | | | | | | | |
| | | | | Answer Center | | | | | | |
| | Answer Center for | | | for Women | | | | | | |
| 10/4/2022 | Women | | | Silent Auction | 38-2573870 | 4 | Burton,MI | 11/4/2022 | 10/4/2022 | 22-464 thru 22-467 |

TOTAL TICKETS DISTRIBUTED YTD

2021 Annual Report on Conservation and Science

HIGHLIGHTS



The Association of Zoos and Aquariums and its member institutions envision a world where, as a result of their work, all people respect, value, and conserve wildlife and wild places.

The 2021 Annual Report on Conservation and Science *Highlights* publication celebrates the cumulative effort of AZA-accredited zoos and aquariums and certified related facilities in the following areas:

- field conservation
- education programming
- green (sustainable) business practices
- mission-focused research

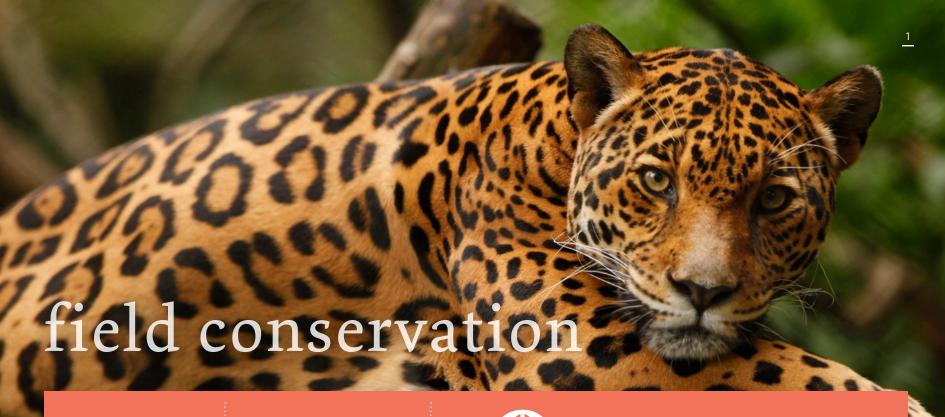
This publication underscores what the AZA community accomplishes together.

Visit AZA's website to learn about what each member facility is doing individually.

www.aza.ora/annual-report-on-conservation-and-science

CONTENTS

- field conservation
- 5 education programming
- 8 green (sustainable) business practices
- mission-focused research



\$216.9 **MILLION SPENT ON FIELD CONSERVATION**

\$25.3 **MILLION SPENT ON SAFE SPECIES**



117 COUNTRIES

45% of projects in the U.S.

Projects most frequently occurred in the United South Africa, and Canada.

54% of projects outside the U.S.



954

SPECIES AND **SUBSPECIES** BENEFITED

225

More than **2,900** project submissions



230 FACILITIES REPORTED

220 accredited zoos and aquariums

10 certified related facilities



MORE THAN 960 **PARTNERS IN CONSERVATION**

listed under U.S. Endangered

Field Conservation

Association of Zoos and Aquariums-accredited and certified related facilities engaged in conservation that directly impacts animals and habitats in the wild.

More than 900 species, subspecies, and species groups benefited from both species-specific and habitat-focused conservation projects. The International Union for Conservation of Nature (IUCN) Red List of Threatened Species™ indicates that 120 of these species and subspecies are critically endangered and 127 are endangered. An additional five species are listed as extinct in the wild by the IUCN, including the Guam kingfisher, Kihansi spray toad, Partula snail, Scimitar-horned oryx, and Wyoming toad.

Species-specific projects focused on:

- » Mammals 49%
- » Birds 17%
- » Reptiles 17%
- » Amphibians 6%
- » Invertebrates 7%
- » Fishes 4%
- » Flora <1%

Most Frequently Targeted Species

MAMMALS

Lion

Cheetah

African elephant

Tiger Giraffe

BIRDS

African penguin

Whooping crane

African white-backed vulture

California condor, greycrowned crane, and

Humboldt penguin (tied)

REPTILES

Green turtle

Loggerhead turtle

Leatherback turtle

Kemp's ridley turtle

Komodo dragon

AMPHIBIANS

Puerto Rican crested toad

Panamanian golden frog

Eastern hellbender

Mountain yellow-legged frog and Wyoming toad (tied)

INVERTEBRATES

Monarch butterfly

Eastern oyster and elkhorn coral (tied)

American burying beetle, Atlantic horseshoe crab, and staghorn coral (tied)

FISHES

Sand tiger shark

Lake sturgeon

White shark and hammerhead shark

(tied)

Manta ray and smalltooth \$22wfish (tied)

Multi-species Conservation

AZA members supported conservation organizations or participated in multispecies or taxon-wide field conservation projects, in addition to species-specific efforts. The most frequently targeted species groups were:

- » Sea turtles
- » Elephants
- » Butterflies
- » Freshwater turtles
- » Frogs
- » Corals
- » Rhinoceroses
- » Tortoises (terrestrial turtles)
- » Salamanders
- » Bats

Helping Governments Meet Their Mandates

AZA members collaborated on conservation with each other and other organizations. Of the more than 960 partners in conservation, 106 were government entities around the world. The largest number of federal collaborations occurred in the United States with the Fish and Wildlife Service, Forest Service, National Park Service, National Oceanic and Atmospheric Administration, and Geological Survey. Government collaborations were identified in 17 countries, 38 U.S. states, and 18 U.S. counties.



SAFE: Saving Animals From Extinction



AZA SAFE: Saving Animals From Extinction creates opportunities for AZA members to collaborate for greater conservation impact. Two new SAFE species programs, African painted dog and chinchilla, were added in 2021, bringing the total number of SAFE species programs to 30.

SAFE species programs create plans that guide the AZA community's cooperative implementation of, and support for, existing recovery and action plans for species conservation. In 2021, SAFE American turtle, Andean highland flamingo, Asian hornbill, coral, and shark and ray finalized new plans.

Members reported spending more than \$25 million in 2021 to save these animals from extinction:

- » African lion: \$811,000
- » African painted dog: \$472,000
- » African penguin: \$297,000
- » African vulture: \$228,000
- » American turtle: \$917,000
- » American red wolf: \$334,000
- » Andean highland flamingo: \$47,000
- » Andean bear: \$290,000
- » Asian elephant: \$356,000
- » Asian hornbill: \$57,000
- » Black rhinoceros: \$606,000
- » Black-footed ferret: \$563,000
- » Cheetah: \$389,000
- » Chimpanzee: \$481,000
- » Chinchilla: \$10,000

- » Coral: \$5,039,000
- » Eastern indigo snake: \$184,000
- » Giraffe: \$1,024,000
- » Gorilla: \$1,484,000
- » Jaguar: \$357,000
- » North American monarch: \$387,000
- » North American songbird: \$2,618,000
- » Orangutan: \$538,000
- » Radiated tortoise: \$93,000
- » Sea turtle: \$4,567,000
- » Shark and ray: \$1,702,000
- » Tree kangaroos of Papua New Guinea: \$701,000
- » Vaquita: \$48,000
- » Western pond turtle: \$287,000
- » Whooping crane: \$415,000

Download the 2021 SAFE Annual Report, learn more, and join a SAFE species program at: www.aza.org/aza-safe.

What Did AZA Zoos and Aquariums Do?

Field conservation projects worked directly with animals, their habitats, and the people living with or impacting the targeted animals. The majority of field conservation projects in 2021 focused on:

- » Population biology/monitoring
- » Reintroduction
- » Habitat protection
- » Conservation/environmental education
- » Rescue, rehabilitation, and/or sanctuary
- » Community participation
- » Awareness
- » Assurance populations
- » Conservation biology
- » Habitat assessment/monitoring





"We provide dynamic guest experiences that connect people to animals and nature while providing excellent animal care and welfare and modeling sustainable behavior. This labor of love is to ensure animals thrive in their range habitats. Animals need us to galvanize our audiences toward conservation actions. They also need us to bring our expertise in animal care, welfare, research, education, and communication to field conservation tables to strategize and help where it is most impactful, not just where there is an internal passion. It is exciting to think we could have native habitats or ecosystems with healthy populations of species across taxa because collectively we worked together strategically with field conservationists to have the greatest impact on saving animals from extinction."

Dr. Jo-Elle Mogerman Director-WildCare Park Saint Louis Zoo Chair, AZA's Wildlife Conservation Committee



3,016



424 programs were on hold due to the pandemic

55+ MILLION REACHED

29%

programming engaged with programs and resources presented online and virtual curriculum resources.



2,350+

FTE educators employed by AZA-accredited facilities

27,781 EDUCATION **VOLUNTEERS**

1,650,858 HOURS **OF SERVICE**



209 FACILITIES REPORTED

TOP 5 "HOT TOPICS"

INCLUDED IN PROGRAMS











Evaluating Impact

AZA-accredited facilities design programs to meet the needs of their participants, push forward their organizational mission, and drive conservation action. Assessing and evaluating programs is critical to understanding how effective these programs are and what participants are taking away from their experience.

- » 87% of reporting facilities assessed programs for participant satisfaction
- » 69% of reporting facilities assessed programs for change in knowledge/skills
- » 64% of reporting facilities assessed programs for change in attitude/feelings
- » 42% of reporting facilities assessed programs for change in behavior

Connecting to Nature

An experience at a zoo or the aquarium can be an access point to connect with animals and the natural world while in a familiar and safe environment, increasing confidence and comfort with spending time in nature. Through online, hybrid, and in-person programs, AZA-accredited zoos and aquariums are gateways through which millions of people learn about and explore the natural world. AZA members connect people to nature and support them in spending more time enjoying the natural world through play, community science, and conservation action.

» 209 facilities reported more than 1,832 education programs that include content about connecting to nature, reaching more than 36 million.



"With students, teachers, and families facing unprecedented challenges, we knew immediately the Aquarium could play a role in engaging and educating homebound students. Within two weeks of our local schools closing in March 2020, we launched a suite of live, instructor-led virtual programs. What we never expected was the response: that in little more than a year we would interact with more than 38,000 people in 44 states and 12 foreign countries. We delivered virtual programs in English, Spanish, and American Sign Language. Through technology, we brought our audiences behind-the-scenes, on the water, and to local natural areas. We taught people of all ages to use data gathering apps and encouraged them to participate in community science—a wonderful activity consistent with social distancing. Throughout it all, our virtual programs demonstrated that the motivating power of wild animals and the mission of aquariums and zoos transcend time and space, leading us to think about our audience—and engagement—in new ways."

Tom Naiman Vice President - Education The Maritime Aquarium at Norwalk 2021 Top Honors Regipient of AZA's Education Award

Educating Through a Pandemic

As AZA zoos and aquariums continue to bounce back from closures and changes in response to the COVID-19 pandemic, members continue to face challenges but are also adapting in creative ways to engage the public and support teachers, students, and families. Many facilities continued offering virtual programs as well as in-person and hybrid education programs.

- » 424 (12%) of the 3,440 total education programs reported remained on hold due to the pandemic in 2021.
- » Education staffing numbers remained similar overall to 2020 staffing numbers with an average of 13 full-time equivalent education staff per facility in both years. This is down from an average of 18 in 2019.
- » More than 16 million program participants were reached virtually in 2021.
- » The total number of volunteer hours increased from 901,164 hours in 2020 to 1,650,858 hours of service in 2021.



green (sustainable) business practices

















161 FACILITIES RESPONDED

FACILITIES REPORTED HAVING A DEDICATED LINE ITEM IN THE **BUDGET FOR GREEN PRACTICES**



facilities purchased renewable energy or generated it on-site

192.61

FTE staff dedicated to coordinating green business practices at

97 FACILITIES



53% **SOURCED LOCAL FOOD** OR GREW IT ON-SITE



reported green practices

A Community of Practice Conserving Natural Resources

Natural resource conservation and sustainability (green) practices are required elements of AZA's conservation-related accreditation standards, and AZA-accredited zoos and aquariums and certified related facilities develop and implement an array of innovative strategies to meet their green goals. Under the leadership of the Green Scientific Advisory Group, the AZA community actively mentors and challenges one another in this field.

The mission of the Green SAG is to lead the AZA community in reducing human impact on natural resources and wildlife through sustainable business operations. The Green SAG is guided by its 2019–2022 Action Plan which reflects a vision of operational sustainability embedded in the culture and implemented through the strategic plan of every AZA facility. In 2021, the Green SAG facilitated panels and hosted webinars on the importance of AZA organizations embedding sustainability into their daily operations by establishing institution-wide cultures of accountability to implement their vision for a sustainable future.

Become a part of this community of practice by joining the "Green/Sustainable Operations" community on the AZA Network, exploring resources like the *Green Guides*, and reading and sharing your stories in *Green Tales* in AZA's monthly member magazine, *Connect.* Learn more at: www.aza.org/green-practices.

Renewable Power

In 2021, 74 facilities reported generating renewable energy on-site or purchasing it for their business operations. Twenty-four AZA-accredited facilities reported the amount of renewable energy generated or purchased, totaling over 82.3 million kilowatt hours (kWh)—enough to power more than 7,000 homes for a year.

Waste Not

Waste management includes proactively minimizing the amount of waste that would be generated, recycling and composting, and sending waste to landfill. Sixty-eight facilities reported recycling more than 60,700 tons of waste, while 60 facilities reported composting more than 24,700 tons of materials.





"We are honored to have received the 2021 Green Award from AZA. Our success comes from a deliberate conservation focus combined with open and regular accountability. Change didn't happen overnight but was prioritized through an effective Energy and Sustainability Master Plan. Through goal setting and around resource conservation, our organization realized significant impacts.

"Additionally, we encouraged accountability through open communication with the public, an active Green Team, and our partnership with the Verdis Group that included regular meetings with and involvement of the senior staff of the Zoo. Looking forward, we are working to improve our impact through the development of climate action and conservation strategic plans."

Dennis Schnurbusch II Senior Vice President of Operations and COO Omaha's Henry Doorly Zoo & Aquarium® 2021 Top Honors Recipient of AZA's Green Award

Eat Local

In the 2008 Food, Conservation, and Energy Act, the U.S. Congress defined a "locally or regionally produced agricultural food product" as having traveled less than 400 miles from its origin or within the state in which it is produced. Eighty-five AZA facilities reported sourcing local food or growing it on-site. Forty-six facilities quantified the amount of local food as 11.4 million pounds.

Third-party Verification

Independent organizations confirm the green practices at AZA facilities. Thirty-eight facilities reported having certified wildlife habitat on-site, 17 facilities reported buildings that are LEED-certified by the U.S. Green Building Council, and ten were Dine Green-certified by the Green Restaurant Association. Additionally, facilities reported receiving state, city, or local green travel, hospitality, or green business-related certifications in seven U.S. states (California, Colorado, North Carolina, Tennessee, Virginia, Washington, and Wisconsin) and Korea.

TOP TEN MOST COMMON GREEN PRACTICES

- » Commingled recycling
- » Composting (on-site or off-site)
- » Local food procurement (on-site animals and/ or guests)
- » Waterwise landscaping
- » Building energy management
- » Construction waste diversion/recycling
- » Graywater reuse and/or rainwater harvesting
- » Solar or wind energy generation
- » Green purchasing policy/green procurement
- » Community based sustainability projects





\$20.9 MILLION

SPENT ON RESEARCH

1,466 PROJECTS **REPORTED**



719



164 FACILITIES REPORTED

297.83

FTE staff researchers at 62 FACILITIES

55%

LED BY AZA MEMBER FACILITIES

648 SPECIES AND SUBSPECIES

100



Science-Based

Contemporary animal management, husbandry, veterinary care, and conservation should be based in science. A commitment to scientific advancement through research studies, both basic and applied, is a trademark of the modern zoological park and aquarium.

Research Focus

Animal care, health, and welfare (48%) and basic biology (19%) were the AZA community's most common areas of research, comprising over two-thirds of the community's research. Other research explored species and habitat conservation (focused primarily on populations in the wild or those being prepared for reintroduction into the wild, 17%), sustainable animal collections (focused primarily on populations held in human care, 11%), and conservation education, engagement, and/or social science (4%).

Species Studied

Nearly half of all research focused on mammals, with chimpanzees, Asian elephants, polar bears, and giraffes being the most frequently studied. Out of the projects focused on specific species or taxa, research focused on:

- » Mammals 49%
- » Birds 18%
- » Reptiles 13%
- » Amphibians 7%
- » Fishes 6%
- » Invertebrates 6%
- » Flora 1%



"I have been fortunate over my lengthy career to contribute to advances in population management through the development and application of genetics and genomics technologies. While achieving these contributions, I have worked with giants in the field, whose efforts set a tradition of excellence by applying the highest quality of science to fulfill conservation objectives to unite zoo and wild-population management. I am honored to be included with these other recipients of the Devra Kleiman Scientific Advancement Award."

Dr. Oliver (Ollie) Ryder Director of Genetics San Diego Zoo Safari Park 2021 Honoree of AZA's Devra Kleiman Scientific Advancement Award

Where is Research Done?

Research by staff at AZA-accredited zoos and aquariums took place in 61 countries. Research primarily occurred in the United States, followed by research conducted in Canada, Madagascar, and Uganda. While some research took place in coastal regions, urban areas, wetlands, tropical rainforests, and other habitats, the vast majority of projects were conducted on-grounds at AZA-accredited zoos or aquariums or certified related facilities.

Training New Scientists

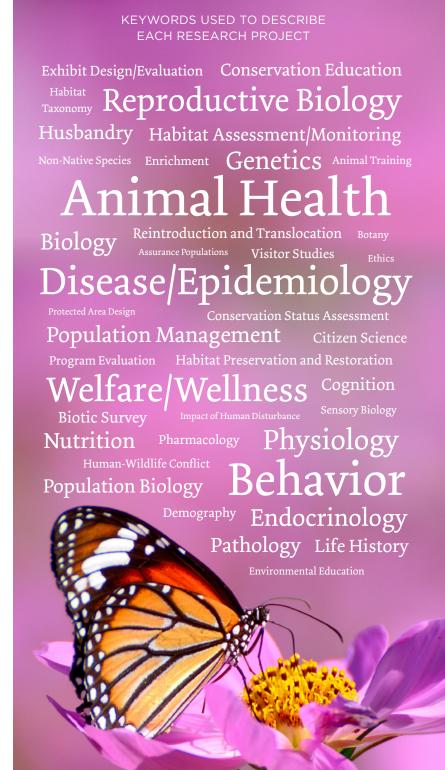
AZA member organizations are contributing to bodies of knowledge and training future scientists. In 2021, 100 advanced degrees—including doctorate, veterinary, and master's—were received because the research was done at an AZA member facility; samples and/or data were garnered from a member organization; and/or staff from the AZA organization served as the primary mentor or advisor to the recipient of the research-based advanced degree.

Find Our Findings

In 2021, AZA members published 719 peer-reviewed papers, technical reports, book chapters, and graduate theses, including 337 assessments for the IUCN Red List. After the IUCN Red List, publications most frequently appeared in:

- » Journal of Zoo and Wildlife Medicine
- » PLoS ONE
- » Animals
- » American Journal of Primatology
- » Zoo Biology
- » Frontiers in Marine Science

- » Journal of Zoo and Aquarium Research
- » Journal of Zoological and Botanical Gardens
- » Proceedings of the Royal Society B
- » Conservation Science and Practice
- » Herpetological Review



By the close of 2021, the AZA community included 238 accredited zoos and aquariums and 14 certified related facilities. Members' survey response rate varied by topic: 91 percent for field conservation activities, 82 percent for education programming, 64 percent for green business practices, and 65 percent for mission-focused research. AZA is grateful to each member that responded to these surveys.

These *Highlights* were compiled by Gillian Cannataro, program assistant, conservation programs; Shelly Grow, vice president, conservation and science; Kari Hart, director, professional development and education; and Heidi Faris, coordinator, connecting to nature.



Capital Campaign Progress As of Oct. 4, 2022

| Funds Received | \$561,190 |
|------------------------------|-------------|
| Hard Pledges | \$1,241,443 |
| State Budget Appropriation | \$2,000,000 |
| Remaining funds to be raised | \$697,367 |
| Goal | \$4,500,000 |

Upcoming major donor prospects

Delta Dental Consumers Energy

