AGENDA

Potter Park Zoo Advisory Board

1301 S. Pennsylvania Avenue ~ Lansing, MI 48912 Telephone: 517.342.2776; Fax: 517.316.3894

The Board information packet is available on-line by going to www.ingham.org, selecting "Monthly Calendar," and clicking on "Wednesday, July 10, 2019".

POTTER PARK ZOO ADVISORY BOARD MEETING

Wednesday, July 10, 2019
6:00 PM
Potter Park Zoo, Education Building
1301 S. Pennsylvania Ave., Lansing, Michigan

- 1. Call to Order
- 2. Approval of May 8, 2019 Meeting Minutes.
- 3. Limited Public Comment Limited to 3 minutes with no discussion
- 4. Late Items/Deletions/Consent Items
- 5. Financial and Director's Reports
 - a. Finance Report Delphine Breezee
 - b. Director's Reports/May & June Attendance Cindy Wagner/Amy Morris
- 6. New Business
 - a. Presentation- Zookeeper
 - b. September Meeting Date
- 7. Old Business
 - a. Strategy Subcommittee Mary Leys
 - b. External Relations Subcommittee Cheryl Bergman
 - c. Financial Sustainability Subcommittee Kyle Binkley
- 8. Board Comments
- 9. Limited Public Comment Limited to 3 minutes with no discussion
- 10. Upcoming Meeting
 - a. Zoo Advisory Board Meeting on **August 14, 2019** at **6:00 PM** in the Potter Park Zoo Education Building
- 11. Adjournment

Official minutes are stored and available for inspection at the address noted at the top of this agenda. Potter Park Zoo will provide necessary reasonable auxiliary aids and services, such as interpreters for the hearing impaired and audio tapes of printed materials being considered at the meeting for the visually impaired, for individuals with disabilities at the meeting upon five (5) working days' notice to the Zoo. Individuals with disabilities requiring auxiliary aids or services should contact the Zoo by writing to: Zoo Director, 1301 S. Pennsylvania Ave., Lansing, MI 48912, or by calling 517.342.2776.

MINUTES – INGHAM COUNTY POTTER PARK ZOO BOARD

1301 S. Pennsylvania Avenue, Lansing, MI, May 08, 2019

The Ingham County Potter Park Zoo Board held a regularly scheduled meeting in the Potter Park Zoo Discovery Center Bldg., 1301 S. Pennsylvania Ave., Lansing, Michigan.

BOARD MEMBERS

PRESENT: Chairperson John Groen, Dr. Richard Snider, Mary Leys, Aaron Davis, Cheryl

Bergman, and Molly Korn

ALSO PRESENT: Cynthia Wagner, Zoo Director, and Delphine Brezee

ABSENT: Commissioner Trubac, Yanice Jackson-Long, and Vice Chair Kyle Binkley

CALL TO ORDER: Chairperson John Groen called the regular meeting of the Ingham County Zoo

Board to order at 6:01 PM

MINUTES: Mary Leys asked to have corrected four typos under New Business, Presentation in the

first and second paragraphs.

Moved by Mary Leys and supported by Cheryl Bergman to approve the minutes of the

April 10, 2019 meeting as amended, Yes-6; No-0; MOTION CARRIED.

LIMITED PUBLIC COMMENT

None

LATE ITEMS/DELETIONS/CONSENT ITEMS

Chair Groen stated Liz Jagenow would not be presenting and 6a will be removed from the agenda.

FINANCIAL REPORTS

Zoo Financial Report

Delphine Brezee reported the cash on the balance sheet at \$2,630,505, depository cash at \$129,397, and total assets showing \$2,941,766. Total liabilities show \$2,019,355 and the fund balance has \$922,411. The preliminary year to date budget vs. actual report for April 30, 2019 shows total revenues are \$1,218,584, total expenditures \$1,129,356 for a change in fund balance of \$89,228 bringing the fund balance up to \$922,411.

Dr. Snider asked if the fund balance has a cap on it. Director Wagner explained the Board had agreed to keep the fund balance at \$1,000,000, but she does not believe there is a mandated cap.

Chair Groen stated it looked like the gift shop numbers were higher than last year and Director Wagner stated a diversity of products and keeping the gift shop open during the winter months has helped.

Mary Leys asked if people shop at the gift shop without visiting the rest of the Zoo. Director Wagner explained if guests share they would only like to visit the gift shop that we do allow them in at no charge.

Dr. Snider asked if there had been consideration to having an entrance into the gift shop from the park. Director Wagner stated that is a long term goal as the gift shop is much more profitable than the food service area connected to it. One idea shared would be to turn the current storage area into more retail space and the food service area into storage.

ATTENDANCE REPORT

Director Wagner reported attendance was up in April compared to 2018 and that these are the first parking numbers for the year.

Mary Leys said she likes seeing the five year history report for admissions and parking. Dr. Snider commented he liked the direction the graphs are headed. Director Wagner stated most of the rainy days in April were during the week which helped maintain high admission numbers on weekends.

ZOO DIRECTOR REPORT

Director Wagner then reviewed major elements of her report:

During Party for the Planet 16 trees were planted throughout the Zoo

The Pony Path, Contact Area, and Camel Rides will open this Saturday. Wings Down Under will open if temperatures allow.

Dr. Snider asked if there were pony rides in 2018 and Director Wagner replied yes. She explained at one time they had discussed turning the pony ride area into an exhibit but are not planning for that at this time as currently the pony path is profitable.

The moose procedure went really well when Meeko was anesthetized to trim hooves.

We are in the process of completing the permits to bring in an orphaned female moose from Alaska in the fall.

Male snow leopard arrived, he will go on exhibit once he has acclimated to the keepers.

Cotton-top tamarins are due to give birth any day. Mary Leys asked if they had just given birth last year and Director Wagner shared the SSP had approved breeding again so we will have a family unit on exhibit. Once the babies are born, staff may have to monitor the amount of guests in the building at one time due to the noise level of the school groups.

Chair of the Zoological Society Board, Aaron Davis, shared Zookambi is over 70% booked and overall the finances are improved from 2018.

Director Wagner shared an anonymous donor through MSU has donated a new ultrasound to the Zoological Society for the vet department. She will be submitting a Resolution to accept the donation since it is over the \$25,000 threshold for receiving donations from the Society.

The new billboards are up around the Lansing area as well as several old billboards.

Chair Groen asked if we do any digital advertising. Director Wagner stated we do paid Facebook ads.

Centennial logos are in the design phase.

The April marketing report shows visitation to the website has increased. The red panda and the zoo are in the most recent issue of AAA of things you can do in Lansing. The ABC's of Potter Park Zoo is complete and available in the gift shop.

The Lions Club waterfall is scheduled to begin in early June and the goal will be to do a dedication in July if the schedule goes as planned.

NEW BUSINESS

Resolution - Purchase from Radtech

Director Wagner explained the new computer and software are necessary to use and store our digital x-rays. Replacement is the best option at this point due to the age of the current computer and the hardware must be purchased through Radtech.

Moved by Dr. Snider and supported by Aaron Davis to approve the Resolution to purchase from Radtech as written, **Yes-6**; **No-0**; **MOTION CARRIED**.

Resolution – Zoo Reorganization

Director Wagner explained the reorganization is ready to move through the approval process.

Dr. Snider asked who would be doing the animal record keeping and Director Wagner replied it will be the Animal Programs Manager.

Ms. Bergman asked if all of the new positions needed to be filled and Director Wagner explained the only positions that needed to be filled are the two new Zookeeper 400 positions.

Moved by Dr. Snider and supported by Cheryl Bergman to approve the Resolution for the Zoo reorganization as written, **Yes-6**; **No-0**; **MOTION CARRIED**.

OLD BUSINESS

Strategy Subcommittee

Chair Groen stated we had not had a meeting and would schedule a meeting for July.

External Relations Subcommittee

Cheryl Bergman stated the committee met April 17, 2019. The committee discussed Centennial planning, donor recognition, fundraising planning, spring/fall appeals, planned giving, and major gifts training for Amy Morris in the fall. Chair Groen asked who the members of the committee are and Director Wagner shared so far Jill Garnett, Carol Webster, Jan Brigham, Kaiti Chritz, and Carolyn Schulte. She explained they will be reaching out to others to join the committee soon.

Ms. Bergman explained they are beginning to schedule meetings to meet with key leaders in local businesses.

Financial Sustainability Subcommittee

Director Wagner shared the subcommittee met earlier that day and discussed the 2020 budget. There will not be a significant increase in revenue so expenses will need to stay even also. She does not expect any major changes from the 2019 budget.

BOARD COMMENTS

None

LIMITED PUBLIC COMMENT

None

ADJOURNMENT

Being no further business, the meeting was adjourned at 6:48 PM.

POTTER PARK ZOO YEAR TO DATE BUDGET/ACTUAL REPORT - FINAL FOR 12 MONTHS ENDED DECEMBER 31, 2018

			DEC	EMBER 2018		BUDGET		DEC	EMBER 2017
	20	18 BUDGET	Υ	TD ACTUAL		REMAINING	% OF BUDGET	Y	TD ACTUAL
REVENUES									
PROPERTY TAX	\$	2,928,372	\$	2,949,906	\$	(21,534)	100.74%	\$	2,872,935
ADMISSIONS	\$	600,000	\$	577,507	\$	22,493	96.25%	\$	616,876
CONCESSIONS, GIFT SHOP, VENDING	\$	489,000	\$	468,808	\$	20,192	95.87%	\$	434,515
PARKING FEES	\$	185,000	\$	164,368	\$	20,632	88.85%	\$	190,022
INTERACTIVE SITES	\$	58,000	\$	116,387	\$	(58,387)	200.67%	\$	73,509
INTEREST INCOME	\$	10,000	\$	30,515	\$	(20,515)	305.15%	\$	17,470
OTHER REVENUES	\$	42,250	\$	127,584	\$	(85,334)	301.97%	\$	137,017
TOTAL REVENUES	\$	4,312,622	\$	4,435,075	\$	(122,453)	102.84%	\$	4,342,344
EXPENDITURES									
PERSONNEL SERVICES									
Salaries & Wages - Full Time	\$	1,372,841	\$	1,370,287	\$	2,554	99.81%	\$	1,315,174
Salaries & Wages - Seasonal	\$	529,000	\$	560,195	\$	(31,195)	105.90%	\$	490,980
Benefits	\$	689,886	\$	736,465	\$	(46,579)	106.75%	\$	683,571
Total Personnel Services	\$	2,591,727	\$	2,666,947	\$	(75,220)	102.90%	\$	2,489,725
CONTROLLABLE EXPENDITURES									
Supplies	\$	331,250	\$	323,904	\$	7,346	97.78%	\$	279,478
Animal Care	\$	231,500	\$	266,411	\$	(34,911)	115.08%	\$	244,707
Purchased Services	\$	541,896	\$	426,823	\$	115,073	78.76%	\$	532,002
Utilities - Telephone	\$	18,625	\$	19,198	\$	(573)	103.08%	\$	20,237
Rentals & Leases	\$	5,000	\$	27,635	\$	(22,635)	552.70%	\$	1,223
Other Expenses	\$	117,096	\$	104,000	\$	13,096	88.82%	\$	123,606
Total Controllable Expenditures	\$	1,245,367	\$	1,167,971	\$	77,396	93.79%	\$	1,201,253
NON-CONTROLLABLE EXPENDITURES									
Utilities	\$	200,000	\$	220,645	\$	(20,645)	110.32%	\$	213,715
Insurance	\$	92,000	\$	79,101	\$	12,899	85.98%	\$	73,798
IT Support Expense	\$	75,285	\$	69,502	\$	5,783	92.32%	\$	74,033
Other Expenses	\$	394	\$	394	\$	-	100.00%	\$	465
Total Non-Controllable Expenditures	\$	367,679	\$	369,642	\$	(1,963)	100.53%	\$	362,011
CAPITAL OUTLAY									
Capital Improvements	\$	42,811	\$	103,668	\$	(60,857)		\$	15,098
TOTAL EXPENDITURES	\$	4,247,584	\$	4,308,228	\$	(60,644)	101.43%	\$	4,068,087
TOTAL CHANGE IN FUND BALANCE	\$	65,038	\$	126,847				\$	274,257
FUND BALANCE AS OF 1/1/18									
NON-SPENDABLE			\$	104,557					
UNRESTRICTED			\$	641,330					
			\$	745,887	-				
FUND BALANCE AS OF 12/31/18			\$	872,734					
FUND BALANCE AS OF 12/31/18									
UNSPENDABLE			\$	136,671					
UNRESTRICTED			\$	736,063					
			\$	872,734	=				

POTTER PARK ZOO BALANCE SHEET - PRELIMINARY DECEMBER 31, 2018

ASSETS	
CASH	\$ 963,089
DEPOSITORY CASH	44,325
IMPREST CASH	8,000
TAXES REC - CURRENT LEVY	2,769,369
TAXES REC - DELINQUENT	21,742
ESTIMATED UNCOLLECTIBLE DELINQUENT TAXES	(13,982)
EFT TAX RECEIVABLE	-
PROPERTY TAX RECEIVABLE	-
INTEREST RECEIVABLE	4,640
DUE FROM STATE	30,417
INVENTORY	54,298
PREPAID EXPENSES	82,373
TOTAL ASSETS	\$ 3,964,271
LIABILITIES	
VOUCHERS PAYABLE	
TAX LEVY LIABILITY	19,866
ACCRUED PAYROLL	50,326
ACCOUNTS PAYABLE	46,154
DEFERRED REVENUE - PROPERTY TAXES	2,970,000
DEFERRED REVENUE - DELINQUENT TAXES	 5,191
TOTAL LIABILITIES	 3,091,537
FUND DALANCE	
FUND BALANCE	126 674
UNSPENDABLE	136,671
UNRESTRICTED FUND BALANCE	736,063
	872,734
TOTAL LIABILITIES AND FUND BALANCE	\$ 3,964,271

POTTER PARK ZOO YEAR TO DATE BUDGET/ACTUAL REPORT - PRELIMINARY FOR 5 MONTHS ENDED MAY 31, 2019

REVINUES Samples Sam				M	AY 2019 YTD		BUDGET		М	AY 2018 YTD
MODESTY TAX		20	19 BUDGET		ACTUAL		REMAINING	% OF BUDGET		ACTUAL
MALLOCATED PORTION OF TAKES (7 MONTHS)										
Manual Care Section		\$	3,028,674				60,902	97.99%		
March Marc	, , ,				, , , ,					
PARKING FEES			-		-		•			-
INTERACTIVE SITES \$ 0,63,000 \$ 23,952 \$ 39,048 \$ 38,02% \$ 16,069 \$ 11,547					,		•			
NTITEST INCOME \$ 18,000 \$ 1.6,657 \$ 1.1,443 \$9.544 \$ 11.547 OTHER REVENUES \$ 134,828 \$ 89.435 \$ 45,393 \$ 66.334 \$ 57,469 TOTAL REVENUES \$ 1,740,679 \$ 2,794,323 \$ 38.38 \$ 1,620,419 EXPENDITURES \$ 1,402,447 \$ 526,381 \$ 876,066 \$ 37,534 \$ 511,762 Salaries & Wages - Full Time \$ 1,402,447 \$ 526,381 \$ 876,066 \$ 37,534 \$ 511,762 Salaries & Wages - Full Time \$ 592,676 \$ 174,513 \$ 418,113 29.45% \$ 143,375 Benefits \$ 755,143 \$ 290,738 \$ 464,405 \$ 38.50% \$ 280,488 Total Personnel Services \$ 2,750,216 \$ 991,632 \$ 1,758,584 \$ 36.06% \$ 935,625 CONTROLLABLE EXPENDITURES \$ 326,559 \$ 105,645 \$ 220,914 \$ 32.35% \$ 994,492 Purchased Services \$ 698,633 \$ 116,171 \$ 582,462 \$ 16,63% \$ 101,381 Purchased Services \$ 698,633 \$ 116,171 \$ 582,462 \$ 16,63% \$ 104,394 Purchased Services \$ 128,200 \$ 746 \$ 12,954 \$ 37,30% \$ 346 Other Expenses \$ 128,200 \$ 746 \$ 12,954 \$ 37,30% \$ 352,495 Purchased Services \$ 840,000 \$ 746 \$ 12,954 \$ 37,50% \$ 51,333 Total Controllable Expenditures \$ 210,000 \$ 89,633 \$ 120,367 \$ 42,68% \$ 81,230 Purchased Services \$ 80,000 \$ 57,023 \$ 22,977 \$ 71,28% \$ 59,157 Total Controllable Expenditures \$ 374,422 \$ 187,192 \$ 187,230 \$ 49,985 \$ 115,400 Total Non-Controllable Expenditures \$ 374,422 \$ 187,192 \$ 187,230 \$ 49,985 \$ 150,700 Total Non-Controllable Expenditures \$ 374,422 \$ 187,192 \$ 187,230 \$ 49,985 \$ 14,51,630 Total Chance in Fund Balance \$ 4,522,155 \$ 1,567,45 \$ 2,955,110 \$ 34,695 \$ 1,451,630 Total Chance in Fund Balance \$ 21,000 \$ 13,695 \$ 1,451,630 Total Chance in Fund Balance \$ 374,422 \$ 187,695 \$ 1,450,630 Total Chance in Fund Balance \$ 374,422 \$ 187,695 \$ 1,450,630 Total Chance in Fund Balance \$ 374,425 \$ 187,695 \$ 1,450,630 Total Chance in Fund Balance \$ 374,625 \$ 373,605 \$ 1,450,630 Total			-				-			•
Total revenues					-		•			
TOTAL REVENUES			· ·		•		-			
Sepand S	OTHER REVENUES	3	154,020	Ş	69,455	Ą	45,595	00.55%	Ş	57,409
Personnel Services Salaries & Wages - Full Time \$ 1,402,447 \$ 526,381 \$ 876,066 37.53% \$ 143,375 \$ 80 aries & Wages - Seasonal \$ 592,626 \$ 174,512 \$ 4418,113 29.45% \$ 143,375 \$ 80 enefits \$ 755,143 \$ 290,738 \$ 464,405 38.50% \$ 280,488 \$ 70 tal Personnel Services \$ 2,750,216 \$ 991,632 \$ 1,758,584 \$ 36.06% \$ 935,625 \$ \$ 101,417 \$ 1014	TOTAL REVENUES	\$	4,535,002	\$	1,740,679	\$	2,794,323	38.38%	\$	1,620,419
Salaries & Wages - Full Time										
Salaries & Wages - Seasonal \$ 932,626 \$ 174,513 \$ 418,113 29.45% \$ 143,375 \$ 1041 Personnel Services \$ 755,143 \$ 290,738 \$ 464,405 \$ 38.50% \$ 280,488 \$ 105,645 \$ 1,758,584 \$ 36.06% \$ 935,625 \$ 105,645 \$ 1,758,584 \$ 36.06% \$ 935,625 \$ 105,645 \$ 1,758,584 \$ 36.06% \$ 935,625 \$ 105,645 \$ 1,758,584 \$ 36.06% \$ 935,625 \$ 105,645 \$ 107,117 \$ 152,883 \$ 41,20% \$ 994,492 \$ 10,381		ċ	1 402 447	۲.	F2C 201	۲.	976.066	27 520/	Ļ	F11 7C2
Renefits	<u> </u>						•			•
Total Personnel Services \$ 2,750,216 \$ 991,632 \$ 1,758,584 36.06% \$ 935,625 CONTROLLABLE EXPENDITURES Supplies \$ 326,559 \$ 105,645 \$ 220,914 32.35% \$ 994,492 Purchased Services \$ 260,000 \$ 107,117 \$ 152,883 41,20% \$ 94,492 Purchased Services \$ 508,633 \$ 116,171 \$ 582,462 16,63% \$ 101,381 Utilities Telephone \$ 22,125 \$ 9,157 \$ 112,968 41,39% \$ 5,466 Rentals & Leases \$ 2,000 \$ 746 \$ 1,254 37,30% \$ 346 Other Expenses \$ 128,200 \$ 49,385 \$ 78,815 38.52% \$ 51,333 Total Controllable Expenditures \$ 1,437,517 \$ 388,21 \$ 1,049,296 27,01% \$ 352,496 NON-CONTROLLABLE EXPENDITURES \$ 1,437,517 \$ 388,633 \$ 120,367 42.68% \$ 81,280 Insurance \$ 80,000 \$ 57,023 \$ 22,977 71,28% \$ 54,915 IT Support Expense \$ 84,057 \$ 40,354 \$ 43,703 48,01% \$ 14,310 Other Expenses \$ 374,422 \$ 187,192 \$ 187,230 49,99% \$ 150,702 CAPITAL OUTLAY \$ 374,422 \$ 187,192 \$ 187,230 49,99% \$ 150,702 CAPITAL OUTLAY \$ 374,422 \$ 137,634 \$ 40,000 \$ 12,811 TOTAL EXPENDITURES \$ 4,522,155 \$ 1,567,045 \$ 2,955,110 34,65% \$ 1,451,634 TOTAL EXPENDITURES \$ 12,847 \$ 173,634 \$ 5 2,955,110 34,65% \$ 1,451,634 FUND BALANCE AS OF 1/1/19 \$ 173,634 \$ 5 136,671 UNRESTRICTED \$ 736,063 \$ 5 736,										
CONTROLLABLE EXPENDITURES Supplies Sup	benents		733,143	٠,	230,738	ڔ	404,403	38.3070	٠,	200,400
Supplies	Total Personnel Services	\$	2,750,216	\$	991,632	\$	1,758,584	36.06%	\$	935,625
Animal Care \$ 260,000 \$ 107,117 \$ 152,883 41.20% \$ 94,492 Purchased Services \$ 698,633 \$ 116,171 \$ 552,462 16.63% \$ 101,381 Utilities -Telephone \$ 22,125 \$ 91,557 \$ 12,968 41.39% \$ 5,466 Rentals & Leases \$ 2,000 \$ 746 \$ 1,254 37.30% \$ 346 Other Expenses \$ 128,200 \$ 49,385 \$ 78,815 38.52% \$ 51,333	CONTROLLABLE EXPENDITURES									
Purchased Services \$ 698,633 \$ 116,171 \$ 582,462 16.63% \$ 101,381 Utilities - Telephone \$ 22,125 \$ 9,157 \$ 12,968 41.39% \$ 5,466 Rentals & Leases \$ 2,000 \$ 746 1,254 37.30% \$ 346 Other Expenses \$ 128,200 \$ 49,385 \$ 78,815 38.52% \$ 51,333 Total Controllable Expenditures \$ 1,437,517 \$ 388,221 \$ 1,049,296 27.01% \$ 352,496 NON-CONTROLLABLE EXPENDITURES Utilities \$ 210,000 \$ 89,633 \$ 120,367 42.68% \$ 81,280 Insurance \$ 80,000 \$ 57,023 \$ 22,977 71.28% \$ 54,915 IT Support Expense \$ 84,057 \$ 40,354 \$ 43,703 48.01% \$ 143,110 Other Expenses \$ 365 \$ 187,12 \$ 187,230 49.98% \$ 150,702 Total Non-Controllable Expenditures \$ 374,422 \$ 187,102 \$ 187,230 49.99% \$ 150,702 CAPITAL OUTLAY \$ 4,522,155 \$ 1,567,045 \$ 2,955,110 </td <td>Supplies</td> <td>\$</td> <td>326,559</td> <td>\$</td> <td>105,645</td> <td>\$</td> <td>220,914</td> <td>32.35%</td> <td>\$</td> <td>99,478</td>	Supplies	\$	326,559	\$	105,645	\$	220,914	32.35%	\$	99,478
Utilities - Telephone Rentals & Leases \$ 22,125 \$ 9,157 \$ 12,968 \$ 13,360 \$ 3,466 \$ 1,254 \$ 37.30% \$ 346 \$ 0 1,255 \$ 128,200 \$ 49,385 \$ 78,815 \$ 38.52% \$ 51,333 \$ 128,000 \$ 1,049,296 \$ 27.01% \$ 352,496 \$ 1,437,517 \$ 388,221 \$ 1,049,296 \$ 27.01% \$ 352,496 \$ 1,437,517 \$ 1,437,517 \$ 1,049,296 \$ 27.01% \$ 352,496 \$ 1,437,517 \$ 1,049,296 \$ 27.01% \$ 352,496 \$ 1,437,517 \$ 1,049,296 \$ 27.01% \$ 352,496 \$ 1,437,517 \$ 1,049,296 \$ 27.01% \$ 352,496 \$ 1,437,000 \$ 1,437	Animal Care		260,000	\$	107,117	\$	152,883	41.20%	\$	94,492
Rentals & Leases Other Expenses \$ 2,000 \$ 746 \$ 1,254 \$ 37.30% \$ 346 \$ 51,333 Total Controllable Expenditures \$ 128,200 \$ 49,385 \$ 78,815 38.52% \$ 51,333 Total Controllable Expenditures \$ 1,437,517 \$ 388,221 \$ 1,049,296 27.01% \$ 352,496 NON-CONTROLLABLE EXPENDITURES Utilities \$ 210,000 \$ 89,633 \$ 120,367 \$ 42.68% \$ 81,280 lnsurance \$ 80,000 \$ 57,023 \$ 22,977 \$ 71,28% \$ 54,915 lT Support Expense \$ 43,000 \$ 57,023 \$ 22,977 \$ 71,28% \$ 54,915 lT Support Expenses \$ 346,57 \$ 40,354 \$ 43,703 \$ 48,01% \$ 14,310 lt Properties Other Expenses \$ 365 \$ 182 \$ 187,192 \$ 187,230 \$ 49,96% \$ 150,702 lt Properties \$ 374,422 \$ 187,192 \$ 187,230 \$ 49,99% \$ 150,702 lt Properties CAPITAL OUTLAY \$ 4,522,155 \$ 1,567,045 \$ 2,955,110 \$ 34,65% \$ 1,451,634 lt Properties \$ 1,567,045 \$ 2,955,110 \$ 34,65% \$ 1,451,634 lt Properties TOTAL CHANGE IN FUND BALANCE \$ 12,847 \$ 173,634 lt Properties \$ 136,671 \$ 136,671 lt Properties \$ 136,67					-		•			•
Other Expenses \$ 128,200 \$ 49,385 78,815 38.52% \$ 1,337,517 Total Controllable Expenditures \$ 1,437,517 \$ 388,221 \$ 1,049,296 27.01% \$ 352,496 NON-CONTROLLABLE EXPENDITURES Utilities \$ 210,000 \$ 89,633 \$ 120,367 42.68% \$ 81,280 Insurance \$ 80,000 \$ 57,023 \$ 22,977 71.28% \$ 54,915 IT Support Expense \$ 84,057 \$ 40,354 \$ 43,703 48.01% \$ 14310 Other Expenses \$ 365 \$ 187,192 \$ 187,230 49.99% \$ 150,702 Total Non-Controllable Expenditures \$ 374,422 \$ 187,192 \$ 187,230 49.99% \$ 150,702 CAPITAL OUTLAY \$ 4,522,155 \$ 1,567,045 \$ 2,955,110 34.65% \$ 1,451,634 TOTAL CHANGE IN FUND BALANCE \$ 12,847 \$ 173,634 \$ 2,955,110 34.65% \$ 1,451,634 FUND BALANCE AS OF 1/1/19 \$ 3736,663 \$ 736,663 \$ 736,663 \$ 736,663 \$ 736,663 \$ 736,663 \$ 736,663 \$ 736,663	·		-				•			•
Total Controllable Expenditures			-							
NON-CONTROLLABLE EXPENDITURES Utilities \$ 210,000 \$ 89,633 \$ 120,367 42.68% \$ 81,280 \$ 15,000 \$ 57,023 \$ 22,977 71.28% \$ 54,915 \$ 17 Support Expense \$ 84,057 \$ 40,354 \$ 43,703 48.01% \$ 14,310 \$	Other Expenses	<u>\$</u>	128,200	Ş	49,385	Ş	78,815	38.52%	Ş	51,333
Utilities \$ 210,000 \$ 89,633 \$ 120,367 42.68% \$ 81,280 Insurance \$ 80,000 \$ 57,023 \$ 22,977 71.28% \$ 54,915 IT Support Expense \$ 84,057 \$ 40,354 \$ 43,703 48.01% \$ 14,310 Other Expenses \$ 365 \$ 187,192 \$ 187,230 49.99% \$ 150,702 Total Non-Controllable Expenditures \$ 374,422 \$ 187,192 \$ 187,230 49.99% \$ 150,702 CAPITAL OUTLAY Capital Improvements \$ (40,000) \$ 1,567,045 \$ 2,955,110 34.65% \$ 1,451,634 TOTAL CHANGE IN FUND BALANCE \$ 12,847 \$ 173,634 \$ 9,955,110 34.65% \$ 168,785 FUND BALANCE AS OF 1/1/19 \$ 736,063 \$ 736,063 \$ 872,734 \$ 1,451,634 \$ 1,451,634 FUND BALANCE AS OF 5/31/19 \$ 1,046,368 \$ 1,046,368 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634 \$ 1,451,634	Total Controllable Expenditures	\$	1,437,517	\$	388,221	\$	1,049,296	27.01%	\$	352,496
Insurance	NON-CONTROLLABLE EXPENDITURES									
TT Support Expense \$ 84,057 \$ 40,354 \$ 43,703 48.016 \$ 14,310 Other Expenses \$ 365 \$ 182 \$ 183 49.866 \$ 197 Total Non-Controllable Expenditures \$ 374,422 \$ 187,192 \$ 187,230 49.996 \$ 150,702 CAPITAL OUTLAY Capital Improvements \$ (40,000) \$ -	Utilities	\$	210,000	\$	89,633	\$	120,367	42.68%	\$	81,280
Other Expenses \$ 365 \$ 182 \$ 183 49.86% \$ 197 Total Non-Controllable Expenditures \$ 374,422 \$ 187,192 \$ 187,230 49.99% \$ 150,702 CAPITAL OUTLAY	Insurance	\$	80,000	\$	57,023	\$	22,977	71.28%	\$	54,915
Total Non-Controllable Expenditures \$ 374,422 \$ 187,192 \$ 187,230 49.99% \$ 150,702 CAPITAL OUTLAY Capital Improvements \$ (40,000) \$ - \$ (40,000) \$ 12,811 TOTAL EXPENDITURES \$ 4,522,155 \$ 1,567,045 \$ 2,955,110 34.65% \$ 1,451,634 TOTAL CHANGE IN FUND BALANCE AS OF 1/1/19 NON-SPENDABLE \$ 136,671 \$ 136,671 \$ 736,063 \$ 736,063 \$ 872,734 FUND BALANCE AS OF 5/31/19 \$ 1,046,368 FUND BALANCE AS OF 5/31/19 UNSPENDABLE \$ 1,046,368	IT Support Expense	\$	84,057	\$	40,354	\$	43,703	48.01%	\$	14,310
CAPITAL OUTLAY Capital Improvements \$ (40,000) \$ - \$ (40,000) \$ 12,811 TOTAL EXPENDITURES \$ 4,522,155 \$ 1,567,045 \$ 2,955,110 34.65% \$ 1,451,634 TOTAL CHANGE IN FUND BALANCE \$ 12,847 \$ 173,634 \$ \$ 168,785 FUND BALANCE AS OF 1/1/19 NON-SPENDABLE UNRESTRICTED \$ 136,671 \$ 736,063 \$ 872,734 FUND BALANCE AS OF 5/31/19 UNSPENDABLE UNSPENDABLE UNSPENDABLE UNSPENDABLE \$ 1,046,368	Other Expenses	\$	365	\$	182	\$	183	49.86%	\$	197
Capital Improvements \$ (40,000) \$ - \$ (40,000) \$ 12,811 TOTAL EXPENDITURES \$ 4,522,155 \$ 1,567,045 \$ 2,955,110 34.65% \$ 1,451,634 TOTAL CHANGE IN FUND BALANCE \$ 12,847 \$ 173,634 \$ 168,785 FUND BALANCE AS OF 1/1/19	Total Non-Controllable Expenditures	\$	374,422	\$	187,192	\$	187,230	49.99%	\$	150,702
TOTAL EXPENDITURES \$ 4,522,155 \$ 1,567,045 \$ 2,955,110 34.65% \$ 1,451,634 TOTAL CHANGE IN FUND BALANCE \$ 12,847 \$ 173,634 \$ 168,785 FUND BALANCE AS OF 1/1/19 NON-SPENDABLE \$ 136,671 UNRESTRICTED \$ 736,063 \$ 872,734 FUND BALANCE AS OF 5/31/19 \$ 1,046,368 FUND BALANCE AS OF 5/31/19 UNSPENDABLE \$ 136,671	CAPITAL OUTLAY									
TOTAL CHANGE IN FUND BALANCE \$ 12,847 \$ 173,634 \$ 168,785 FUND BALANCE AS OF 1/1/19 NON-SPENDABLE UNRESTRICTED \$ 136,671 \$ 736,063 \$ 872,734 FUND BALANCE AS OF 5/31/19 \$ 1,046,368 FUND BALANCE AS OF 5/31/19 UNSPENDABLE \$ 136,671	Capital Improvements	\$	(40,000)	\$	-	\$	(40,000)		\$	12,811
FUND BALANCE AS OF 1/1/19 NON-SPENDABLE UNRESTRICTED \$ 136,671 \$ 736,063 \$ 872,734 FUND BALANCE AS OF 5/31/19 UNSPENDABLE \$ 1,046,368 FUND BALANCE AS OF 5/31/19 \$ 136,671	TOTAL EXPENDITURES	\$	4,522,155	\$	1,567,045	\$	2,955,110	34.65%	\$	1,451,634
NON-SPENDABLE \$ 136,671 UNRESTRICTED \$ 736,063 \$ 872,734 FUND BALANCE AS OF 5/31/19 \$ 1,046,368 FUND BALANCE AS OF 5/31/19 UNSPENDABLE \$ 136,671	TOTAL CHANGE IN FUND BALANCE	\$	12,847	\$	173,634				\$	168,785
UNRESTRICTED \$ 736,063 \$ 872,734 FUND BALANCE AS OF 5/31/19 \$ 1,046,368 FUND BALANCE AS OF 5/31/19 UNSPENDABLE \$ 136,671	FUND BALANCE AS OF 1/1/19									
\$ 872,734 FUND BALANCE AS OF 5/31/19 \$ 1,046,368 FUND BALANCE AS OF 5/31/19 UNSPENDABLE \$ 136,671	NON-SPENDABLE			\$	136,671					
FUND BALANCE AS OF 5/31/19 \$ 1,046,368 FUND BALANCE AS OF 5/31/19 UNSPENDABLE \$ 136,671	UNRESTRICTED			\$		_				
FUND BALANCE AS OF 5/31/19 UNSPENDABLE \$ 136,671				\$	872,734	=				
UNSPENDABLE \$ 136,671	FUND BALANCE AS OF 5/31/19			\$	1,046,368					
· · · · · · · · · · · · · · · · · · ·	FUND BALANCE AS OF 5/31/19									
UNRESTRICTED \$ 909,697 \$ 1,046,368	UNSPENDABLE				136,671					
\$ 1,046,368	UNRESTRICTED			\$	909,697	_				
				\$	1,046,368	=				

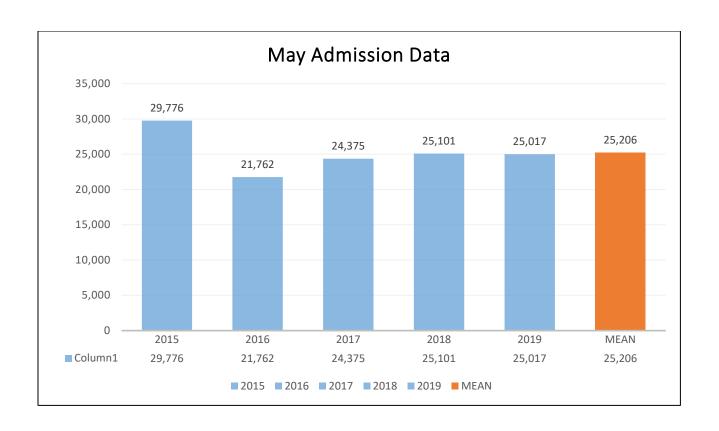
POTTER PARK ZOO BALANCE SHEET - PRELIMINARY May 31, 2019

ASSETS	
CASH	\$ 2,356,289
DEPOSITORY CASH	277,069
IMPREST CASH	8,000
TAXES REC - CURRENT LEVY	101,462
TAXES REC - DELINQUENT	21,231
ESTIMATED UNCOLLECTIBLE DELINQUENT TAXES	(13,982)
EFT TAX RECEIVABLE	-
PROPERTY TAX RECEIVABLE	-
INTEREST RECEIVABLE	4,641
DUE FROM STATE	5,016
INVENTORY	54,298
PREPAID EXPENSES	
TOTAL ASSETS	\$ 2,814,024
LIABILITIES	
VOUCHERS PAYABLE	
TAX LEVY LIABILITY	19,865
ACCRUED PAYROLL	-
ACCOUNTS PAYABLE	11,401
DEFERRED REVENUE - PROPERTY TAXES	1,731,199
DEFERRED REVENUE - DELINQUENT TAXES	 5,191
TOTAL LIABILITIES	 1,767,656
FUND BALANCE	106.674
UNSPENDABLE	136,671
UNRESTRICTED FUND BALANCE	 909,697
	1,046,368
TOTAL LIABILITIES AND FUND BALANCE	\$ 2,814,024

POTTER PARK ZOO MONTHLY ATTENDANCE REPORT FOR MONTH AND YTD ENDING May 31, 2019

	CURRENT MONTH			YEAR-TO-DATE			
ADMISSION TYPE	2018 COUNT	2019 COUNT	BETTER (WORSE) THAN PY	2018 COUNT	2019 COUNT	BETTER (WORSE) THAN PY	
GENERAL							
CHILDREN	3,275	3,093	(182)	3,665	5,118	1,453	
CHILDREN - UNDER 3	2,418	2,133	(285)	3,785	3,757	(28)	
CHILDREN - OFF SEASON	0	0	0	1,327	1,675	348	
ADULT RESIDENT	4,347	4,597	250	6,229	7,288	1,059	
ADULT NON-RESIDENT	3,244	2,988	(256)	4,981	4,212	(769)	
ADULT - OFF SEASON	0	0	0	3,483	3,919	436	
SENIOR RESIDENT	354	422	68	392	610	218	
SENIOR NON-RESIDENT	300	478	178	426	682	256	
GROUPS	4,759	4,148	(611)	5,337	4,714	(623)	
SUBTOTAL	18,697	17,859	(838)	29,625	31,975	2,350	
MEMBERSHIPS/PROGRAMS							
PPZ MEMBERS	2,817	2,568	(249)	6,433	6,208	(225)	
EVENTS	1,437	834	(603)	3,831	3,807	(24)	
RECIPROCAL ZOO MEMBERS	448	1,861	1,413	813	2,583	1,770	
RECIPROCAL ZOO MEMBERS (100%)	203	363	160	634	733	99	
MONDAY PROGRAM	1,421	1,491	70	2,804	2,474	(330)	
OTHER (non-paying)	78	41	(37)	82	44	(38)	
SUBTOTAL	6,404	7,158	754	14,597	15,849	1,252	
GRAND TOTAL	25,101	25,017	(84)	44,222	47,824	3,602	
Change in Paid	Admissions		-1.2%			9.5%	

ADMISSION TYPE	DESCRIPTION
CHILDREN	All Children, any county ages 3-16 (\$4)
CHILDREN - UNDER 3	All Children, any county under age 3 (Free)
CHILDREN - OFF SEASON	All Children, any county ages 3-16 Nov. 1- March 31 (\$2)
ADULT RESIDENT	Adult of Ingham county April 1 - Oct. 31 (\$6)
ADULT NON-RESIDENT	Adult Out of Ingham County April 1 -Oct. 31 (\$11)
ADULT OFF SEASON	All Adults, Any County Nov. 1 - March 31 (\$3)
SENIOR RESIDENT	Discount for Ingham seniors ages 60+ April 1 - Oct. 31 (\$5)
SENIOR NON-RESIDENT	Discount for Out of County seniors ages 60+ April 1- Oct. 31 (\$10)
PPZ MEMBERS	Visitors holding membership at PPZ - one time payment
SPECIAL EVENTS - PPZ	Admission included in event fee
SPECIAL EVENTS - COUNTY	Admission included in event fee
RECIPROCAL ZOO MEMBERS	Reciprocal Zoo memberships (Discount varies)
RECIPROCAL ZOO MEMBERS (100%)	Reciprocal Zoo Members (Free admission)
GROUPS	20 or more guests paying together (\$1 off per person)
MONDAY PROGRAM	Ingham Co. Residents free 9-12 PM on non-holiday Mondays
OTHER (non-paying)	Any Coupon related attendee



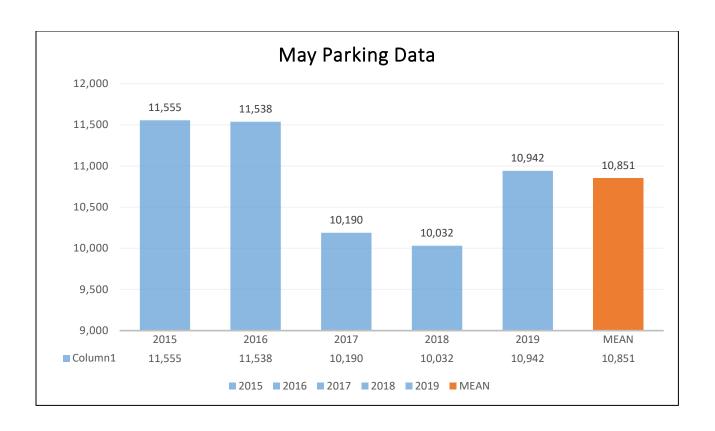
Potter Park Zoo Historical Admission Data

	2015	2016	2017	2018	2019	MEAN
JAN	964	1,084	2,579	1,545	1,492	1,532
FEB	385	2,366	7,194	845	1,008	2,359
MAR	4,100	5,752	2,898	5,011	5,844	4,721
APR	17,090	12,145	12,680	11,720	14,463	13,619
MAY	29,776	21,762	24,375	25,101	25,017	25,206
JUN	29,939	20,821	28,541	31,112		
JUL	33,531	24,470	26,232	25,774		
AUG	25,386	22,160	21,895	21,776		
SEPT	12,028	13,550	13,394	12,731		
ОСТ	12,855	4,338	17,937	11,535		
NOV	5,205	4,558	2,784	1,933		
DEC	1,301	1,586	829	1,498		
TTL	172,560	134,592	161,338	150,581		

POTTER PARK ZOO MONTHLY PARKING REPORT FOR MONTH AND YTD ENDING May 31, 2019

	CU	CURRENT MONTH			YEAR-TO-DATE	
ADMISSION TYPE	2018 COUNT	2019 COUNT	BETTER (WORSE) THAN PY	2018 COUNT	2019 COUNT	BETTER (WORSE) THAN PY
ANNUAL RESIDENT PASS	95	85	(10)	190	206	16
ANNUAL NON-RESIDENT PASS	15	12	(3)	25	22	(3)
PPZ MEMBER DELUXE/PREMIUM	337	296	(41)	601	576	(25)
DAILY RESIDENT PARKING	3,382	3,173	(209)	5,009	5,068	59
DAILY NON-RESIDENT PARKING	4,029	4,800	771	5,145	6,420	1,275
EVENTS	379	175	(204)	379	175	(204)
OTHER (non-paying)	1,795	2,401	606	3,358	4,020	662
TOTAL	10,032	10,942	910	14,707	16,487	1,780

ADMISSION TYPE	AMOUNT
ANNUAL RESIDENT PASS	\$32.00
ANNUAL NON-RESIDENT PASS	\$42.00
RESIDENT DAILY PASS	\$3.00
NON-RESIDENT DAILY PASS	\$5.00



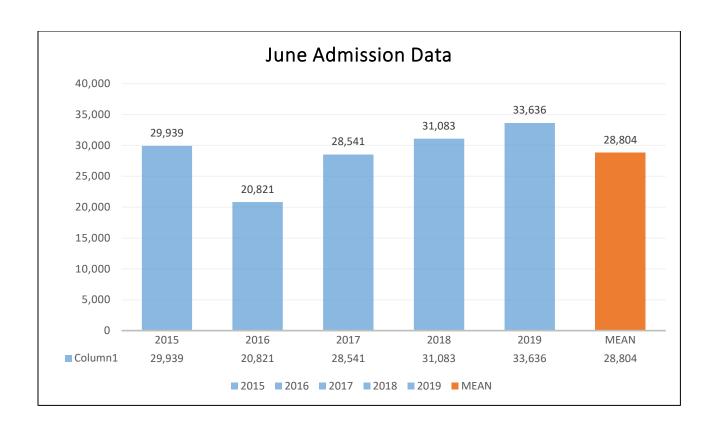
Potter Park Zoo Historical Parking Data

	2015	2016	2017	2018	2019	MEAN
APR	6,950	5,545	5,546	5,054	5,545	5,728
MAY	11,555	11,538	10,190	10,032	10,942	10,851
JUN	12,843	10,639	13,637	12,374		
JUL	12,186	9,982	12,382	11,605		
AUG	10,935	8,945	9,024	8,310		
SEPT	5,941	5,555	5,779	5,233		
ОСТ	4,606	5,629	7,795	5,762		
TTL	65,016	57,833	64,353	59,942		

POTTER PARK ZOO MONTHLY ATTENDANCE REPORT FOR MONTH AND YTD ENDING June 30, 2019

	CURRENT MONTH			YEAR-TO-DATE			
ADMISSION TYPE	2018 COUNT	2019 COUNT	BETTER (WORSE) THAN PY	2018 COUNT	2019 COUNT	BETTER (WORSE) THAN PY	
GENERAL							
CHILDREN	3,736	4,489	753	7,401	9,607	2,206	
CHILDREN - UNDER 3	2,149	2,535	386	5,934	6,292	358	
CHILDREN - OFF SEASON	0	0	0	1,327	1,675	348	
ADULT RESIDENT	3,691	4,392	701	9,920	11,680	1,760	
ADULT NON-RESIDENT	3,482	3,762	280	8,463	7,974	(489)	
ADULT - OFF SEASON			0	3,483	3,919	436	
SENIOR RESIDENT	409	506	97	801	1,116	315	
SENIOR NON-RESIDENT	513	694	181	1,039	1,376	337	
GROUPS	4,435	2,716	(1,719)	9,772	7,430	(2,342)	
SUBTOTAL	18,415	19,094	679	48,140	51,069	2,929	
MEMBERSHIPS/PROGRAMS							
PPZ MEMBERS	2,702	3,309	607	9,135	9,517	382	
EVENTS	6,161	5,483	(678)	9,992	9,290	(702)	
RECIPROCAL ZOO MEMBERS	516	996	480	1,329	3,579	2,250	
RECIPROCAL ZOO MEMBERS (100%)	387	443	56	1,021	1,176	155	
MONDAY PROGRAM	2,681	1,778	(903)	5,485	4,252	(1,233)	
OTHER (non-paying)	221	2,533	2,312	303	2,577	2,274	
SUBTOTAL	12,668	14,542	1,874	27,265	30,391	3,126	
GRAND TOTAL	31,083	33,636	2,553	75,405	81,460	6,055	
Change in Paid	Admissions		3.9%			7.1%	

ADMISSION TYPE	DESCRIPTION
CHILDREN	All Children, any county ages 3-16 (\$4)
CHILDREN - UNDER 3	All Children, any county under age 3 (Free)
CHILDREN - OFF SEASON	All Children, any county ages 3-16 Nov. 1- March 31 (\$2)
ADULT RESIDENT	Adult of Ingham county April 1 - Oct. 31 (\$6)
ADULT NON-RESIDENT	Adult Out of Ingham County April 1 -Oct. 31 (\$11)
ADULT OFF SEASON	All Adults, Any County Nov. 1 - March 31 (\$3)
SENIOR RESIDENT	Discount for Ingham seniors ages 60+ April 1 - Oct. 31 (\$5)
SENIOR NON-RESIDENT	Discount for Out of County seniors ages 60+ April 1- Oct. 31 (\$10)
PPZ MEMBERS	Visitors holding membership at PPZ - one time payment
SPECIAL EVENTS - PPZ	Admission included in event fee
SPECIAL EVENTS - COUNTY	Admission included in event fee
RECIPROCAL ZOO MEMBERS	Reciprocal Zoo memberships (Discount varies)
RECIPROCAL ZOO MEMBERS (100%)	Reciprocal Zoo Members (Free admission)
GROUPS	20 or more guests paying together (\$1 off per person)
MONDAY PROGRAM	Ingham Co. Residents free 9-12 PM on non-holiday Mondays
OTHER (non-paying)	Any Coupon related attendee



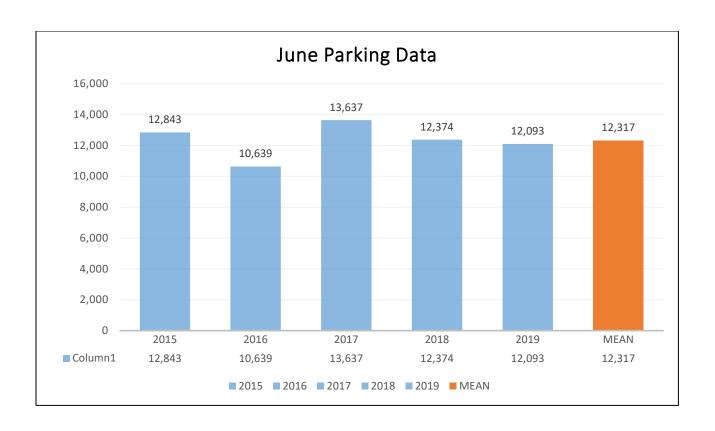
Potter Park Zoo Historical Admission Data

	2015	2016	2017	2018	2019	MEAN
JAN	964	1,084	2,579	1,545	1,492	1,532
FEB	385	2,366	7,194	845	1,008	2,359
MAR	4,100	5,752	2,898	5,011	5,844	4,721
APR	17,090	12,145	12,680	11,720	14,463	13,619
MAY	29,776	21,762	24,375	25,101	25,017	25,206
JUN	29,939	20,821	28,541	31,083	33,636	28,804
JUL	33,531	24,470	26,232	25,774		
AUG	25,386	22,160	21,895	21,776		
SEPT	12,028	13,550	13,394	12,731		
ОСТ	12,855	4,338	17,937	11,535		
NOV	5,205	4,558	2,784	1,933		
DEC	1,301	1,586	829	1,498		
TTL	172,560	134,592	161,338	150,581		

POTTER PARK ZOO MONTHLY PARKING REPORT FOR MONTH AND YTD ENDING June 30, 2019

	CU	CURRENT MONTH			YEAR-TO-DATE		
ADMISSION TYPE	2018 COUNT	2019 COUNT	BETTER (WORSE) THAN PY	2018 COUNT	2019 COUNT	BETTER (WORSE) THAN PY	
ANNUAL RESIDENT PASS	44	53	9	234	259	25	
ANNUAL NON-RESIDENT PASS	7	8	1	32	30	(2)	
PPZ MEMBER DELUXE/PREMIUM	386	455	69	987	1,031	44	
DAILY RESIDENT PARKING	3,527	3,527	0	8,536	8,595	59	
DAILY NON-RESIDENT PARKING	4,423	4,442	19	9,568	10,862	1,294	
EVENTS	1,247	1,695	448	1,626	1,870	244	
OTHER (non-paying)	2,740	1,913	(827)	6,098	5,933	(165)	
TOTAL	12,374	12,093	(281)	27,081	28,580	1,499	

ADMISSION TYPE	AMOUNT
ANNUAL RESIDENT PASS	\$32.00
ANNUAL NON-RESIDENT PASS	\$42.00
RESIDENT DAILY PASS	\$3.00
NON-RESIDENT DAILY PASS	\$5.00



Potter Park Zoo Historical Parking Data

	2015	2016	2017	2018	2019	MEAN
APR	6,950	5,545	5,546	5,054	5,545	5,728
MAY	11,555	11,538	10,190	9,653	10,767	10,740
JUN	12,843	10,639	13,637	12,374	12,093	12,317
JUL	12,186	9,982	12,382	11,605		
AUG	10,935	8,945	9,024	8,310		
SEPT	5,941	5,555	5,779	5,233		
ОСТ	4,606	5,629	7,795	5,762		
TTL	65,016	57,833	64,353	59,942		



Zoo Directors Report June 12, 2019

AZA

The annual conference will be held September 7-11 in New Orleans, LA.

Staff



LEFT:

Staff are wearing the conservation shirts on Fridays to help initiate conversation with guests about PPZ's conservation efforts.

Welcome to our new group of summer interns! The conservation internship is new this year with the interns helping to; pull invasive species, plant native plants, create educational opportunities for guests, write conservation blogs, participate in local citizen science programs, and much more.

- > (9) Animal care
- > (3) Conservation
- > (5) Education
- ➤ (3) Media/Communications
- ➤ (2) Centennial
- > (1) Special Events Hospitality

Fundraising

An anonymous donor read about our need for a new ultrasound in the MSU Alumni Newsletter lion root canal story. The Zoo Society received a \$35,000 donation for an ultrasound for our animal care team. Thanks to Dr. Ronan and Kaiti Chritz for getting the word out about the excellent care we take of our animals.



LEFT:

New photo boards will be installed around the zoo. Each board will be sponsored by a local business. The first sponsor is Murphy Family Dentistry.

Animal Care



LEFT:

Two cotton-top tamarin babies are being reared by parents Zuri and LG.

A pair of trumpeter hornbills will be going on exhibit in the Feline Primate building soon. We will attempt to introduce the African crested porcupines to the hornbills later in the summer.

Doppsee's pregnancy appears to be progressing normally. We will post updates on social media soon.

Lansing Board of Water and Light (BWL), in partnership with the Michigan Department of Natural Resources, Potter Park Zoo, and Michigan State University, banded three baby peregrine falcon chicks June 4th. Dr. Ronan participated in the banding and health checks.

Rupert, our male red panda, was transferred to Pueblo Zoo last week. Doofa, a new male red panda, arrived from Rosamond Gifford Zoo to breed with Mahlia, our female red panda. This was a breeding recommendation made by the Red Panda SSP in their annual breeding and transfer plan.

Education



Admission:

With Passport - 1,178 Without Passport - 1,191

Others - 81

Total: 2,450

Zookambi summer camp is 95% booked.

Spring Fling is wrapping up. Almost 200 schools visited PPZ over the past 6 weeks for their school field trip.

Zoo in Your Neighborhood - We had 357 individuals come into the zoo with a zoo pass. These free program events run from September – May at community partner locations throughout the Greater Lansing area.

We submitted an application to be considered for an AZA diversity and inclusion award. Award recipients are announced at the annual conference.

FALCONERS will be featured in the Pure Michigan Travel Guide this Fall. At the May Event we had 61 people attend which is more than last year. Weather was a large factor is lower attendance. Registration looks great for June.

The high school event just ended a very successful year. There are 40 students registered for the 2019/2020 school year.

Teen Volunteers began volunteering June 10.

Staff are making great progress with our new volunteer management software. We are already seeing significant gains in efficiency, communication and data collection.

Mother's Day - 834 mothers visited the zoo for Mother's day and received free admission.





RIGHT: All military receive free admission July 4th





Wine & Stein 2019

LEFT:

More than 1,000 guests enjoyed Wine & Stein May 16.

Thank you to all who volunteered, attended and helped spread the word to make this a wonderful event!

POTTER PARK ZOO June 2019

Facebook	Total reach: (daily total) 594,8 3 Total Impressions: 1,209,186	31	
	Followers: 53,182 to 53,479		Increase in followers: 297
Instagram	Total Reach: 28,952 Total impressions: 160,695		
	Followers: 11,376 to 11,919		Increase in followers: 543
Twitter	Total Impressions: 67,900		
	Followers: 7,125 to 7,152		Increase in followers: 27
Google Analytics	Page Views: 73,846 Sessions: 31,006 Users: 22,384 Top pages visited Home Admissions Attractions Animals Top cities by visits Lansing Grand Rapids Ann Arbor	24,075 13,265 6,698 4,668 2,250 2,060 1,789	31,006 vs 31,191 31,006 vs 31,191 1.39 vs 1.33
	Acquisitions Organic Search Direct Social Referral ** DO MEDIA PULL FOR NEX	1,473 16,756 3,796 1,565 598	
	Increase sessions 0.00%		Increase in unique users: -2.42%

POTTER PARK ZOO **Notable Media Stories - June 2019**

Michigan's First Sensory Inclusive Zoo

Ann Arbor Family

Potter Park Zoo, in Lansing, has taken steps to become certified as a sensory inclusive environment by KultureCity



Flag as irrelevant

Mid-Michigan weekend events: May 31-June 2

People can visit over 100 local attractions like the State Capitol, Michigan Historical Museum, The Potter Park Zoo and more! It starts at 10



Be a Tourist in Your Own Town celebrates 25 years

It was mostly Potter Park Zoo, Impression 5 and the Lugnuts." ... "It is very easy to be a fan of the more obvious attractions, but this is a day where you .



Breaking down barriers: Things to do in Lansing for an inclusive community

Potter Park Zoo, located in Lansing, is home to over 500 animals and 160 ... There will be activity stations set up throughout the zoo encouraging.





Potter Park Zoo welcomes 2 baby cotton-top tamarins, a criticallyendangered species



All coverage

Lansing State Journal

Potter Park Zoo home to two new critically-endangered cotton-top tamarins



Last month

Potter Park Zoo announces birth of endangered Cotton-Top Tamarins

The Potter Park Zoo has a few new animals in their family.



The July event's theme is "Water, Water Everywhere"! Activity stations will be set-up throughout the zoo and participants can visit them at their own



Cotton-Top Tamarins News from WILX-TV NBC in Onondaga, New York

The Potter Park Zoo animal care team announced the recent birth of critically ... Potter Park Zoo announces birth of endangered Cotton-Top Tamarins



Families celebrate Father's Day at Potter Park Zoo

LANSING, Mich. (WLNS) - Today is Father's Day, a chance for kids around the nation to celebrate their dads. Potter Park Zoo took part in the festivities



Potter Park Zoo's Alaskan moose, Meeko, diagnosed with cancer

US News Today, USA News, Headlines, Breaking News, Sports

Zoo staff discovered a mass on the back of a leg during a routine examination during the spring. It was removed and found to be a soft tissu





Potter Park Zoo announces birth of endangered Cotton-Top Tamarins WSYM-TV - Jun 11, 2019 LANSING, Mich. — The **Potter Park Zoo** has a few new animals in their family. The Potter Park Zoo animal care team announced the recent ...



Newborn Cotton-top tamarins at the Potter Park Zoo WLNS - Jun 12, 2019 The critically endangered Cotton-top tamarin gave birth to triplets at the Potter Park Zoo late last month, but unfortunately one passed away



Alaskan moose at Michigan zoo is battling cancer MLive.com - Jun 19, 2019 LANSING, MI - A beloved Alaskan moose at **Potter Park Zoo** has been diagnosed

with ... Potter Park Zoo welcomes 2 baby cotton-top tamarins, ..

https://annarborfamily.com/briefly-happening/ michigans-first-sensory-inclusive-zoo/

https://www.wilx.com/content/news/Things-todo-in-mid-michigan--510661371.html

https://www.lansingcitypulse.com/stories/ be-a-tourist-in-your-own-town-celebrates-25years,12868

https://www.lansingstatejournal.com/story/ entertainment/2019/05/30/lansing-events-people-with-disabilities/1270821001/

https://www.mlive.com/news/2019/06/potterpark-zoo-welcomes-2-baby-cotton-top-tamarins. html

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https://snewsi.com/WILX/tag/Cotton-Top+Tamarins

https://www.wlns.com/news/families-celebratefathers-day-at-potter-park-zoo/

http://www.usnews.ws/breaking/potter-parkzooaposs-alaskan-moose-meeko-diagnosed-withcancer

https://www.fox47news.com/news/local-news/ potter-park-zoo-announces-birth-of-endangeredcotton-top-tamarins

https://www.wlns.com/news/newborn-cottontop-tamarins-at-the-potter-park-zoo/

https://www.mlive.com/news/2019/06/alaskanmoose-at-michigan-zoo-is-battling-cancer.html LSJ. Lansing State Journal

Potter Park Zoo's Alaskan moose, Meeko, diagnosed with cancer

Last month



Potter Park Zoo's Alaskan Moose Battling Cancer

Last month





https://www.lansingstatejournal.com/story/news/local/2019/06/19/potter-park-zoo-alaskan-moose-meeko-cancer-sarcoma/1504892001/

https://www.wlns.com/news/local-news/potter-park-zoos-alaskan-moose-battling-cancer/

POTTER PARK ZOO June Weekly Analytics

Dates: June 3-9				
Platforms	Facebook	Instagram	Twitter	
Reach	145,689	7,064	Х	
Impressions	316,375	30,261	12,600	
Engaged Users (actions)	7,717	339	459	
Followers (sunday)	53,240	11,555	7,128	
Dates: June 10-16				
Platforms	Facebook	Instagram	Twitter	
Reach	125,616	6,135	Х	
Impressions	276,394	45,411	21,600	
Engaged Users (actions)	7,244	508	935	
Followers (sunday)	53,320	11,644	7,140	
Dates: June 17-23				
Platforms	Facebook	Instagram	Twitter	
Reach	156,248	8,644	Х	
Impressions	296,780	45,743	18,000	
Engaged Users (actions)	12,029	421	334	
Followers (sunday)	53,419	11,804	7,148	
Dates: June 24 -30				
Platforms	Facebook	Instagram	Twitter	
Reach	124,280	7,089	Х	
Impressions	232,058	39,280	15,700	
Engaged Users	5,734	392	208	
Followers (sunday)	53,479	11,919	7,152	

POTTER PARK ZOO May 2019

Facebook	Total reach: (daily total) 557,1 Total Impressions: 1,411,898		
	Followers: 52,905 to 53,182		Increase in followers: 277
Instagram	Total Reach: 30,283 Total impressions: 185,802		
	Followers: 10,732 to 11,376		Increase in followers: 644
Twitter	Total Impressions: 72,600		
	Followers: 7124 to 7,125		Increase in followers: 1
Google Analytics	Page Views: 81,759 Sessions: 34,793 Users: 25,288 Top pages visited Home Admissions Attractions W&S Top cities by visits Lansing Grand Rapids Detroit Ann Arbor	26,322 12,392 7,052 3.125 2,453 2,256 1,751 1,962	Pageviews -3.90% 81,759 vs 85,081 Avg. Session Duration 0.31% 00:02:02 vs 00:02:02 -2.49% 1.38 vs 1.34 Pages / Session -3.91% 2.35 vs 2.45 Bounce Rate 0.26% 46.21% vs 46.09%
	Acquisitions Organic Search Direct Social Referral ** DO MEDIA PULL FOR NEX	18,3511 4,502 2,025 824	Pageviews -3.90% 81,759 vs 85,081 Bounce Rate 0.26% 46,21% vs 46.09% Dique Pageviews -2.70% 67,651 vs 69,526 7.38% 00:01:30 vs 00:01:24 X Exit 4.07% 42.56% vs 40.89%
	Increase sessions 0.00%		Increase in unique users: -2.42%

POTTER PARK ZOO Notable Media Stories - April 2019

Michigan's First Sensory Inclusive Zoo

Ann Arbor Family

Potter Park Zoo, in Lansing, has taken steps to become certified as a sensory inclusive environment by KultureCity.

Mid-Michigan weekend events: May 31-June 2

WILX-TV

People can visit over 100 local attractions like the State Capitol, Michigan Historical Museum, The Potter Park Zoo and more! It starts at 10 a.m. and ...

Breaking down barriers: Things to do in Lansing for an inclusive community

Lansing State Journal

Potter Park Zoo, located in Lansing, is home to over 500 animals and 160 ... There will be activity stations set up throughout the zoo encouraging ...

Be a Tourist in Your Own Town celebrates 25 years

City Pulse

It was mostly **Potter Park Zoo**, Impression 5 and the Lugnuts." ... "It is very easy to be a fan of the more obvious attractions, but this is a day where you ...

WEB

Ingham County > Residents

Ingham County

The Potter Park Zoo team announced today that Doppsee, the critically endangered black rhino at the zoo, is pregnant.

Things to do on Memorial Day: Parades, events and ceremonies across Greater Lansing Lansing State Journal

Mason Memorial Day Parade, steps off from Bond Park at 9 a.m. The parade will proceed ... **Potter Park Zoo**: The zoo will be open 9 a.m. to 5 p.m..

This Morning: Potter Park Zoo hosts "Wine & Stein" event tonight

VLNS

LANSING, MI (WLNS) - If you're looking for something fun to do tonight, Potter Park Zoo is hosting a Wine & Stein event. The event will feature beer ...

WEB

Potter Park Zoo's new baby kangaroo steps outside for a look around

Lansing State Journal

LANSING - Potter Park Zoo's new baby 'roo' is putting on a show for visitors who catch ... Gertie was bred after arriving at the zoo last year, Chritz said.

Potter Zoo welcomes 'Joey' - WILX-TV

Potter Park Zoo welcomes baby kangaroo - MLIve.com

A new "Roo" at Potter Park Zoo - WLNS

Full Coverage

Potter Park Zoo Is Most Delightful Zoo In Michigan

Only In Your State

With more than 160 species and 500 individual animals to see, **Potter Park Zoo** is a wildlife enthusiast's paradise. This amazing locale is also ...



Things to do this weekend in mid-Michigan for Mother's Day

WILX-TV - May 9, 2019

From 9 a.m. to 5 p.m. on Sunday, moms get in free to Potter Park Zoo. Weather-Permitting, the zoo will have some of their most popular rides ...



'Rooben' the Kangaroo is looking for love in Nashville NewsChannel5.com - May 8, 2019

Rooben is a red kangaroo from the **Potter Park Zoo** in Michigan. According to the **Potter Park Zoo's** website, the kangaroos there enjoy 'boxing' ...

https://annarborfamily.com/briefly-happening/michigans-first-sensory-inclusive-zoo/

https://www.wilx.com/content/news/Things-to-do-in-mid-michigan--510661371.html

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https://www.lansingcitypulse.com/stories/be-a-tourist-in-your-own-town-celebrates-25-years,12868

http://ingham.org/Residents/TabId/78/PID/6259/mcat/6299/ev/2/ArtDate/3-6-2019/Default.aspx

https://www.lansingstatejournal.com/story/news/local/2019/05/20/memorial-day-2019-events-parades-greater-lansing/3678171002/

https://www.wlns.com/news/this-morning-potter-park-zoo-hosts-wine-stein-event-to-night/2003434179

https://www.lansingstatejournal.com/story/news/local/2019/05/14/potter-park-zoos-new-baby-kangaroo-steps-outside-look-around/3672469002/

https://www.wilx.com/content/news/Potter-Zoo-welcomes-its-newest-adorable-edition--509921331.html

https://www.onlyinyourstate.com/michigan/most-delightful-zoo-mi/

https://www.wilx.com/content/news/Thingsto-do-this-weekend-for-Mothers-Day-May-12-509687461.html

https://www.newschannel5.com/news/rooben-the-kangaroo-is-looking-for-love-in-nashville